



**INSURANCE REGULATORY AUTHORITY**

**TENDER NO. IRA/076/2020-2021**

**SUPPLY, INSTALLATION, TESTING AND COMMISSIONING OF  
REDUNDANT FIREWALL FOR DISASTER RECOVERY SITE**

**CLOSING DATE: 16<sup>th</sup> NOVEMBER, 2020**

**10<sup>TH</sup> FLOOR, ZEP-RE PLACE, LONGONOT ROAD,  
UPPERHILL P.O BOX 43505-00100 NAIROBI, KENYA**

**E-mail: [procurement@ira.go.ke](mailto:procurement@ira.go.ke)**

**Web site <https://www.ira.go.ke>**

**NOVEMBER, 2020**

## **Introduction**

- 1.1 This Tender Document has been prepared for use by the Insurance Regulatory Authority (IRA) for the **Supply, Installation, Testing and Commissioning of Redundant Firewall for Disaster Recovery Site.**
- 1.2 The document includes a Letter of Invitation, Instructions to Tenderers, Detailed Specifications of the Requirements, and various forms for the tenderer to apply.
- 1.3 IRA has undertaken to ensure that the evaluation criteria are clear and explicit and that it refers to the needs and characteristics of this specific procurement for the **Supply, Installation, Testing and Commissioning of Redundant Firewall for Disaster Recovery Site.**

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## SECTION I INVITATION TO TENDER

3<sup>rd</sup> November, 2020

TO:

### ALL BIDDERS

Dear Sirs,

**RE: TENDER NO: IRA/076/2020-2021: SUPPLY, INSTALLATION, TESTING & COMMISSIONING OF REDUNDANT FIREWALL FOR DISASTER RECOVERY SITE**

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- 1.1 The Insurance Regulatory Authority (IRA) is a government agency established under the Insurance (Amendment) Act, 2006 to regulate, supervise and promote the development the Insurance Industry in Kenya.

The Authority invites sealed bids from eligible candidates for **Supply, Installation, Testing and Commissioning of Redundant Firewall for Disaster Recovery Site.**

- 1.2 Completed tender documents should be prepared and saved as a PDF document with a **PASSWORD PROTECTION** and **emailed to [bids@ira.go.ke](mailto:bids@ira.go.ke) and copied to [fc helimo@ira.go.ke](mailto:fc helimo@ira.go.ke)** . The subject of the email will be **“IRA/076/2020-2021 – Supply, Installation, Testing and Commissioning of Redundant Firewall for Disaster Recovery Site.”** and the tender should be addressed to: -

Chief Executive Officer (CEO)  
Insurance Regulatory Authority  
10<sup>th</sup> Floor, Zep-Re Place, Longonot Road, Upperhill  
P.O. Box 43505 – 00100  
**NAIROBI.**

so as to be received on or before **16<sup>th</sup> November, 2020 at 11:00 a.m.**

- 1.3 Prices quoted should be net inclusive of all taxes and delivery must be in Kenya Shillings or any other freely convertible currency and shall remain valid for (90) days from the closing date of the tender.
- 1.4 Tenders will be opened immediately thereafter **VIRTUALLY** via zoom platform at IRA Offices, Zep-Re Place on **16<sup>th</sup> November, 2020 at 11:00 a.m.** The tenderers shall be required to **provide the passwords of their documents on or before 11:00 a.m.** via the **email address [bids@ira.go.ke](mailto:bids@ira.go.ke) and copied to [fc helimo@ira.go.ke](mailto:fc helimo@ira.go.ke)** as described in the Appendix to instruction to tenderers.

The Tenders shall be received up to **11.00 a.m. on 16<sup>th</sup> November, 2020.** Any tender that will be received after 11.00 a.m. shall be rejected.

In view of the Covid-19 pandemic, representatives of the bidders will not be allowed to attend. Participants will be allowed to follow the proceedings via zoom platform. The details of the meeting ID and the meeting password shall be shared with the participating bidders through the email addresses and telephone numbers they will have provided at the time of submitting the bid.

- 1.5 Interested and eligible bidders are required to download the documents from the websites free of charge and immediately email their names and contact details to: [procurement@ira.go.ke](mailto:procurement@ira.go.ke) for purposes of clarification, communication or addenda
- 1.6 IRA is a Corruption free organization. Any corruption attempt, pressure, or influence should be reported to the C.E.O. on the address provided in clause 1.2 or e-mail [ethics@ira.go.ke](mailto:ethics@ira.go.ke)
- 1.7 You are required upon receipt of the tender document to inform us:
- (a) that you have received the letter of invitation and tender document;
  - (b) whether or not you will submit a proposal for the assignment,

**FELIX K. CHELIMO**  
**MABAGER, PROCUREMENT**  
**FOR: INSURANCE REGULATORY AUTHORITY**

## **CHECK LIST**

Bidders are required to comply with the following check list while preparing their tenders: -

<b>S/NO.</b>	<b>REQUIREMENT</b>	<b>✓</b>	<b>X</b>
i)	Tenderers must provide a tender security of <b>KES. 50,000.00</b> Kenya Shillings Fifty Thousand only) valid for 30 days beyond the tender validity period from a reputable bank in Kenya or Insurance Company in the format provided		
ii)	Certificate of Incorporation/Registration		
iii)	Copy of Valid Tax Compliance Certificate (To be verified on the KRA TCC Checker)		
iv)	Copy of Valid Single Business Permit (License/ Payment receipt)		
v)	Manufacturer's Authorization certificate or a letter authorizing the bidder to deal with the product(s) proposed for consideration in the format provided.		
vi)	Attach a <b>certified copy of recent CR 12 Form</b> issued within the last 12 Months and copies of identification documents (IDs or passports) of the owners/directors of the tenderer.		
vii)	Form of Tender duly completed, signed and stamped by the Tenderer in the format provided.		
viii)	Dully completed Confidential Business Questionnaire (must be duly filled and signed by the authorized signatory).		
ix)	Provide copies of abridged version of audited financial statements for the last two years (2019 and 2018) certified by the Auditor and duly signed by the directors of the company.		
x)	The document should be legible and presentable. All pages of the bid document submitted <b>MUST</b> be sequentially serialized or paginated from 1 <sup>st</sup> page to the last page.		
xi)	Self-declaration that the tenderer will not engage in any corrupt or fraudulent practice signed by the tenderer's authorized signatory using the prescribed form.		
xii)	Bidder to highlight technical specification on datasheet and in the format provided.		
xiii)	Proposed Network Architecture /diagram of the proposed design (this will be affirmed with the winning bidder		
<b>COMPLIED/NON-COMPLIED</b>			

## **SECTION II INSTRUCTIONS TO TENDERERS**

### **2.1 Eligible tenderers**

- 2.1.1. This Invitation to tender is open to all tenderers eligible as described in the instructions to tenderers. Successful tenderers shall provide the services for the stipulated duration from the date of commencement (hereinafter referred to as the term) specified in the tender documents.
- 2.1.2. The procuring entity's employees, committee members, board members and their relative (spouse and children) are not eligible to participate in the tender unless where specially allowed under section 131 of the Act.
- 2.1.3. Tenderers shall provide the qualification information statement that the tenderer (including all members, of a joint venture and subcontractors) is not associated, or have been associated in the past, directly or indirectly, with a firm or any of its affiliates which have been engaged by the Procuring entity to provide consulting services for the preparation of the design, specifications, and other documents to be used for the procurement of the services under this Invitation for tenders.
- 2.1.4. Tenderers involved in corrupt or fraudulent practices or debarred from participating in public procurement shall not be eligible.

### **2.2 Cost of tendering**

- 2.2.1 The Tenderer shall bear all costs associated with the preparation and submission of its tender, and the procuring entity, will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the tendering process.
- 2.2.2 The price to be charged for the tender document shall not exceed Kshs.1,000/=
- 2.2.3 The procuring entity shall allow the tenderer to review the tender document free of charge before purchase.

### **2.3 Contents of tender documents**

- 2.3.1. The tender document comprises of the documents listed below and addenda issued in accordance with clause 6 of these instructions to tenders
  - i) Instructions to tenderers
  - ii) General Conditions of Contract

- iii) Special Conditions of Contract
- iv) Schedule of Requirements
- v) Details of service
- vi) Form of tender
- vii) Price schedules
- viii) Contract form
- ix) Confidential business questionnaire form
- x) Self-Declaration Form
- xi) Tender security form
- xii) Performance security form
- xiii) Principal's or Manufacturers Authorization form
- xiv) Declaration form

2.3.2. The Tenderer is expected to examine all instructions, forms, terms, and specifications in the tender documents. Failure to furnish all information required by the tender documents or to submit a tender not substantially responsive to the tender documents in every respect will be at the tenderers risk and may result in the rejection of its tender.

## **2.4 Clarification of Documents**

2.4.1. A prospective candidate making inquiries of the tender document may notify the Procuring entity in writing or by post, fax or email at the entity's address indicated in the Invitation for tenders. The Procuring entity will respond in writing to any request for clarification of the tender documents, which it receives no later than seven (7) days prior to the deadline for the submission of tenders, prescribed by the procuring entity. Written copies of the Procuring entities response (including an explanation of the query but without identifying the source of inquiry) will be sent to all prospective tenderers who have received the tender documents.

2.4.2. The procuring entity shall reply to any clarifications sought by the tenderer within 3 days of receiving the request to enable the tenderer to make timely submission of its tender.

## **2.5 Amendment of documents**

2.5.1. At any time prior to the deadline for submission of tenders, the Procuring entity, for any reason, whether at its own initiative or in response to a clarification requested by a prospective tenderer, may modify the tender documents by issuing an addendum.



2.5.2. All prospective tenderers who have obtained the tender documents will be notified of the amendment by post, fax or email and such amendment will be binding on them.

2.5.3. In order to allow prospective tenderers reasonable time in which to take the amendment into account in preparing their tenders, the Procuring entity, at its discretion, may extend the deadline for the submission of tenders.

## **2.6 Language of tender**

2.6.1. The tender prepared by the tenderer, as well as all correspondence and documents relating to the tender exchanged by the tenderer and the Procuring entity, shall be written in English language. Any printed literature furnished by the tenderer may be written in another language provided they are accompanied by an accurate English translation of the relevant passages in which case, for purposes of interpretation of the tender, the English translation shall govern.

## **2.7 Documents Comprising the Tender**

The tender prepared by the tenderer shall comprise the following components:

- (a) A Tender Form and a Price Schedule completed in accordance with paragraph 9, 10 and 11 below
- (b) Documentary evidence established in accordance with Clause 2.11 that the tenderer is eligible to tender and is qualified to perform the contract if its tender is accepted;
- (c) Tender security furnished is in accordance with Clause 2.12
- (d) Confidential business questionnaire

## **2.8 Form of Tender**

2.9.1 The tenderers shall complete the Form of Tender and the appropriate Price Schedule furnished in the tender documents, indicating the services to be performed.

## **2.9 Tender Prices**

2.9.1 The tenderer shall indicate on the Price schedule the unit prices where applicable and total tender prices of the services it proposes to provide under the contract.

2.9.2 Prices indicated on the Price Schedule shall be the cost of the services quoted including all customs duties and VAT and other taxes payable:

2.9.3 Prices quoted by the tenderer shall remain fixed during the term of the contract unless otherwise agreed by the parties. A tender submitted with an adjustable price quotation will be treated as non-responsive and will be rejected, pursuant to paragraph 2.22.

2.9.4 Contract price variations shall not be allowed for contracts not exceeding one year (12 months).

2.9.5 Where contract price variation is allowed, the variation shall not exceed 10% of the original contract price.

2.9.6 Price variation requests shall be processed by the procuring entity within 30 days of receiving the request.

## **2.10 Tender Currencies**

2.10.1 Prices shall be quoted in Kenya Shillings unless otherwise specified in the appendix to Instructions to Tenderers.

## **2.11 Tenderers Eligibility and Qualifications.**

2.11.1 Pursuant to Clause 2.1 the tenderer shall furnish, as part of its tender, documents establishing the tenderers eligibility to tender and its qualifications to perform the contract if its tender is accepted.

2.11.2 The documentary evidence of the tenderers qualifications to perform the contract if its tender is accepted shall establish to the Procuring entity's satisfaction that the tenderer has the financial and technical capability necessary to perform the contract.

## **2.12 Tender Security**

2.12.1 The tenderer shall furnish, as part of its tender, a tender security for the amount and form specified in the Invitation to tender.

2.12.2 The tender security shall be in the amount not exceeding 2 per cent of the tender price.

2.12.2 The tender security is required to protect the Procuring entity against the risk of Tenderer's conduct which would warrant the security's forfeiture, pursuant to paragraph 2.12.7

2.12.3 The tender security shall be denominated in a Kenya Shillings or in another freely convertible currency and shall be in the form of: -

- a) A bank guarantee
- b) Cash.
- c) Such insurance guarantee approved by the Authority.
- d) Letter of credit

2.12.4 Any tender not secured in accordance with paragraph 2.12.1 and 2.12.3 will be rejected by the Procuring entity as non responsive, pursuant to paragraph 2.20

2.12.5 Unsuccessful tenderer's security will be discharged or returned as promptly as possible as but not later than thirty (30) days after the expiration of the period of tender validity prescribed by the procuring entity.

2.12.6 The successful tenderer's tender security will be discharged upon the tenderer signing the contract, pursuant to paragraph 2.29, and furnishing the performance security, pursuant to paragraph 2.30.

2.12.7 The tender security may be forfeited:

- (a) If a tenderer **withdraws** its tender **during** the period of tender validity specified by the procuring entity on the Tender Form; or
- (b) In the case of a successful tenderer, *if* the tenderer fails:
  - (i) to sign the contract in accordance with paragraph 30 **or** (ii) to furnish performance security in accordance with paragraph 31.
- (c) If the tenderer rejects, correction of an error in the tender.

## **2.13 Validity of Tenders**

2.13.1 Tenders shall remain valid for 90 days or as specified in the invitation to tender after date of tender opening prescribed by the Procuring entity, pursuant to paragraph 2.18. A tender valid for a shorter period shall be rejected by the Procuring entity as non-responsive.

2.13.2 In exceptional circumstances, the Procuring entity may solicit the Tenderer's consent to an extension of the period of validity. The request and the responses thereto shall be made in writing. The tender security provided under paragraph 2.12 shall also be suitably extended. A tenderer may refuse the request without forfeiting its tender security. A

tenderer granting the request will not be required nor permitted to modify its tender.

## **2.14 Format and Signing of Tender**

2.14.1 The tenderer shall prepare two copies of the tender, clearly marking each **“ORIGINAL TENDER”** and **“COPY OF TENDER,”** as appropriate. In the event of any discrepancy between them, the original shall govern.

2.14.2 The original and all copies of the tender shall be typed or written in indelible ink and shall be signed by the tenderer or a person or persons duly authorized to bind the tenderer to the contract. All pages of the tender, except for unamended printed literature, shall be initialed by the person or persons signing the tender.

2.14.3 The tender shall have no interlineations, erasures, or overwriting except as necessary to correct errors made by the tenderer, in which case such corrections shall be initiated by the person or persons signing the tender.

## **2.15 Sealing and Marking of Tenders**

2.15.1 The tenderer shall seal the original and each copy of the tender in separate envelopes, duly marking the envelopes as **“ORIGINAL”** and **“COPY.”** The envelopes shall then be sealed in an outer envelope. The inner and outer envelopes shall:

(a) be addressed to the Procuring entity at the address given in the invitation to tender

(b) bear, tender number and name in the invitation to tender and the words: **“DO NOT OPEN BEFORE 16<sup>th</sup> November, 2020 at 11:00 a.m.”**

2.15.3 The inner envelopes shall also indicate the name and address of the tenderer to enable the tender to be returned unopened in case it is declared “late”.

2.15.4 If the outer envelope is not sealed and marked as required by paragraph 2.15.2, the Procuring entity will assume no responsibility for the tender’s misplacement or premature opening.

## **2.16 Deadline for Submission of Tenders**

2.16.1 Tenders must be received by the Procuring entity at the address specified under paragraph 2.15.2 no later **16<sup>th</sup> November, 2020 at 11:00 a.m.**

2.16.2 The procuring entity may, at its discretion, extend this deadline for the submission of tenders by amending the tender documents in accordance with paragraph 6, in which case all rights and obligations of the procuring entity and candidates previously subject to the deadline will thereafter be subject to the deadline as extended.

2.16.3 Bulky tenders which will not fit in the tender box shall be received by the procuring entity as provided for in the appendix.

## **2.17 Modification and withdrawal of tenders**

2.17.1 The tenderer may modify or withdraw its tender after the tender's submission, provided that written notice of the modification, including substitution or withdrawal of the tender's is received by the procuring entity prior to the deadline prescribed for the submission of tenders.

2.17.2 The Tenderer's modification or withdrawal notice shall be prepared, sealed, marked, and dispatched in accordance with the provisions of paragraph 2.15. A withdrawal notice may also be sent by cable, but followed by a signed confirmation copy, postmarked not later than the deadline for submission of tenders.

2.17.3 No tender may be modified after the deadline for submission of tenders.

2.17.4 No tender may be withdrawn in the interval between the deadline for submission of tenders and the expiration of the period of tender validity specified by the tenderer on the Tender Form. Withdrawal of a tender during this interval may result in the Tenderer's forfeiture of its tender security, pursuant to paragraph 2.12.7.

2.17.5 The procuring entity may at any time terminate procurement proceedings before contract award and shall not be liable to any person for the termination.

2.17.6 The procuring entity shall give prompt notice of the termination to the tenderers and on request give its reasons for termination within 14 days of receiving the request from any tenderer.

## **2.18 Opening of Tenders**

2.18.1 The Procuring entity will open all tenders in the presence of tenderers' representatives who choose to attend, on **16<sup>th</sup> November, 2020 at 11:00 a.m.** and in the location specified in the invitation to tender. The tenderers' representatives who are present shall sign a register evidencing their attendance.

2.18.3 The tenderers' names, tender modifications or withdrawals, tender prices, discounts, and the presence or absence of requisite tender security and such other details as the Procuring Entity, at its discretion, may consider appropriate, will be announced at the opening.

2.18.4 The procuring entity will prepare minutes of the tender opening which will be submitted to the tenderers that signed the tender opening register and will have made the request.

## **2.19 Clarification of tenders**

2.19.1 To assist in the examination, evaluation and comparison of tenders the procuring entity may at its discretion, ask the tenderer for a clarification of its tender. The request for clarification and the response shall be in writing, and no change in the prices or substance shall be sought, offered, or permitted.

2.19.2 Any effort by the tenderer to influence the procuring entity in the procuring entity's tender evaluation, tender comparison or contract award decisions may result in the rejection of the tenderers tender.

Comparison or contract award decisions may result in the rejection of the tenderers' tender.

## **2.20 Preliminary Examination and Responsiveness**

2.20.1 The Procuring entity will examine the tenders to determine whether they are complete, whether any computational errors have been made, whether required securities have been furnished whether the documents have been properly signed, and whether the tenders are generally in order.

2.20.2 Arithmetical errors will be rectified on the following basis. If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail, and the total price shall be corrected. If the candidate does not accept the correction of the errors, its tender will be rejected, and its tender security may be forfeited. If there is a discrepancy between words and figures, the amount in words will prevail.

2.20.3 The Procuring entity may waive any minor informality or non-conformity or irregularity in a tender which does not constitute a material deviation, provided such waiver does not prejudice or affect the relative ranking of any tenderer.

2.20.4 Prior to the detailed evaluation, pursuant to paragraph 23, the Procuring entity will determine the substantial responsiveness of each tender to the tender documents. For purposes of these paragraphs, a substantially responsive tender is one which conforms to all the terms and conditions of the tender documents without material deviations. The Procuring entity's determination of a tender's responsiveness is to be based on the contents of the tender itself without recourse to extrinsic evidence.

2.20.5 If a tender is not substantially responsive, it will be rejected by the Procuring entity and may not subsequently be made responsive by the tenderer by correction of the nonconformity.

## **2.21 Conversion to a single currency**

2.21.1 Where other currencies are used, the procuring entity will convert those currencies to Kenya shillings using the selling exchange rate on the date of tender closing provided by the central bank of Kenya.

## **2.22 Evaluation and comparison of tenders.**

2.22.1 The procuring entity will evaluate and compare the tenders which have been determined to be substantially responsive, pursuant to paragraph 2.20.

2.22.2 The comparison shall be of the price including all costs as well as duties and taxes payable on all the materials to be used in the provision of the services.

2.22.3 The Procuring entity's evaluation of a tender will take into account, in addition to the tender price, the following factors, in the manner and to the extent indicated in paragraph 2.22.4 and in the technical specifications:

(a) Operational plan proposed in the tender;

(b) Deviations in payment schedule from that specified in the Special Conditions of Contract;

2.22.4 Pursuant to paragraph 22.3 the following evaluation methods will be applied:

**(a) Operational Plan**

The Procuring entity requires that the services under the Invitation for Tenders shall be performed at the time specified in the Schedule of Requirements. Tenders offering to perform longer than the procuring entity's required delivery time will be treated as non-responsive and rejected.

**(b) Deviation in payment schedule**

Tenderers shall state their tender price for the payment on a schedule outlined in the special conditions of contract. Tenders will be evaluated on the basis of this base price. Tenderers are, however, permitted to state an alternative payment schedule and indicate the reduction in tender price they wish to offer for such alternative payment schedule. The Procuring entity may consider the alternative payment schedule offered by the selected tenderer.

2.22.5 The tender evaluation committee shall evaluate the tender within 30 days from the date of opening the tender.

2.22.6 To qualify for contract awards, the tenderer shall have the following: -

- (e) Necessary qualifications, capability experience, services, equipment and facilities to provide what is being procured.
- (f) Legal capacity to enter into a contract for procurement
- (g) Shall not be insolvent, in receivership, bankrupt or in the process of being wound up and is not the subject of legal proceedings relating to the foregoing
- (h) Shall not be debarred from participating in public procurement.

**2.23. Contacting the procuring entity**

2.23.1 Subject to paragraph 2.19, no tenderer shall contact the procuring entity on any matter relating to its tender, from the time of the tender opening to the time the contract is awarded.

2.23.2 Any effort by a tenderer to influence the procuring entity in its decisions on tender evaluation tender comparison or contract award may result in the rejection of the tenderers tender.



## **2.24 Award of Contract**

### **a) Post qualification**

2.24.1 In the absence of pre-qualification, the Procuring entity will determine to its satisfaction whether the tenderer that is selected as having submitted the lowest evaluated responsive tender is qualified to perform the contract satisfactorily.

2.24.2 The determination will take into account the tenderer's financial and technical capabilities. It will be based upon an examination of the documentary evidence of the tenderer's qualifications submitted by the tenderer, pursuant to paragraph 2.1.2, as well as such other information as the Procuring entity deems necessary and appropriate.

2.24.3 An affirmative determination will be a prerequisite for award of the contract to the tenderer. A negative determination will result in rejection of the Tenderer's tender, in which event the Procuring entity will proceed to the next lowest evaluated tender to make a similar determination of that Tenderer's capabilities to perform satisfactorily.

### **b) Award Criteria**

2.24.3 Subject to paragraph 2.29 the Procuring entity will award the contract to the successful tenderer whose tender has been determined to be substantially responsive and has been determined to be the lowest evaluated tender, provided further that the tenderer is determined to be qualified to perform the contract satisfactorily.

2.24.4 The procuring entity reserves the right to accept or reject any tender and to annul the tendering process and reject all tenders at any time prior to contract award, without thereby incurring any liability to the affected tenderer or tenderers or any obligation to inform the affected tenderer or tenderers of the grounds for the procuring entity's action. If the procuring entity determines that none of the tenderers is responsive; the procuring entity shall notify each tenderer who submitted a tender.

2.24.5 A tenderer who gives false information in the tender document about its qualification or who refuses to enter into a contract after notification of contract award shall be considered for debarment from participating in future public procurement.

## **2.25 Notification of award**

- 2.25.1 Prior to the expiration of the period of tender validity, the Procuring entity will notify the successful tenderer in writing that its tender has been accepted.
- 2.25.2 The notification of award will signify the formation of the Contract subject to the signing of the contract between the tenderer and the procuring entity pursuant to clause 2.29. Simultaneously the other tenderers shall be notified that their tenders have not been successful.
- 2.25.3 Upon the successful Tenderer's furnishing of the performance security pursuant to paragraph 31, the Procuring entity will promptly notify each unsuccessful Tenderer and will discharge its tender security, pursuant to paragraph 2.12.

## **2.26 Signing of Contract**

- 2.26.1 At the same time as the Procuring entity notifies the successful tenderer that its tender has been accepted, the Procuring entity will simultaneously inform the other tenderers that their tenders have not been successful.
- 2.26.2 Within fourteen (14) days of receipt of the Contract Form, the successful tenderer shall sign and date the contract and return it to the Procuring entity.
- 2.26.3 The parties to the contract shall have it signed within 30 days from the date of notification of contract award unless there is an administrative review request.

## **2.27 Performance Security**

- 2.27.1 Within thirty (30) days of the receipt of notification of award from the Procuring entity, the successful tenderer shall furnish the performance security in accordance with the Conditions of Contract, in the Performance Security Form provided in the tender documents, or in another form acceptable to the Procuring entity.
- 2.27.2 Failure of the successful tenderer to comply with the requirement of paragraph 2.29 or paragraph 2.30.1 shall constitute sufficient grounds for the annulment of the award and forfeiture of the tender security, in which event the Procuring entity may make the award to the next lowest evaluated or call for new tenders.

## **2.28 Corrupt or Fraudulent Practices**

- 2.28.1 The Procuring entity requires that tenderers observe the highest standard of ethics during the procurement process and execution of contracts. A tenderer shall sign a declaration that he has not and will not be involved in corrupt or fraudulent practices.
- 2.28.2 The procuring entity will reject a proposal for award if it determines that the tenderer recommended for award has engaged in corrupt or fraudulent practices in competing for the contract in question;
- 2.28.3 Further, a tenderer who is found to have indulged in corrupt or fraudulent practices risks being debarred from participating in public procurement in Kenya.

## Appendix to instructions to tenderers

The following information for procurement of services shall complement or amend the provisions of the instructions to tenderers. Wherever there is a conflict between the provisions of the instructions to tenderers and the provisions of the appendix, the provisions of the appendix herein shall prevail over those of the instructions to tenderers.

Instructions to Tenderers	Particulars of appendix to instructions to tenderers
2.1	The tender is for all eligible and qualified firms
2.12	Tenderers must provide a tender security of <b>KES. 50,000.00</b> Kenya Shillings Fifty Thousand only) valid for 30 days beyond the tender validity period from a reputable bank in Kenya or Insurance Company in the format provided. The scanned copy of the tender security shall be part of the tender document to be submitted via the email. The <b>ORIGINAL tender security</b> shall be put in an envelope and addressed to the address as per paragraph 1.3 of the Invitation to tender and delivered to Registry Office located on 2 <sup>nd</sup> Floor, Zep Re Place, Longonot Road, Upperhill, Nairobi. The same should reach him by <b>16<sup>th</sup> November, 2020.</b>
2.15.1	The Tender document should prepared in soft copy in PDF format read only format for ease of opening. The document should be <b>PASSWORD PROTECTED</b> and <b>ZIPPED. The password shall be availed</b> after the deadline of bid submission date and time ( <b>16<sup>th</sup> November, 2020 at 11:00 am</b> ) via email address <a href="mailto:bids@ira.go.ke">bids@ira.go.ke</a> and copied to <a href="mailto:fchelimo@ira.go.ke">fchelimo@ira.go.ke</a>
2.18.1	The Tenders will be opened virtually via Zoom platform as follows: 1) Participating bidders must download zoom application on their computers, laptops, tablets or any other mobile device they could be using; 2) Participating bidders shall receive the meeting ID and meeting password via the email addresses; 3) The company representative participating virtually in the bid opening proceedings must be the authorized person to represent the company in tender opening; 4) Opening shall commence immediately after <b>11.00 a.m.</b> and the bidders' representatives shall be free to follow the proceedings via zoom.

2.20	<p><b>EVALUATION CRITERIA</b></p> <p>The following evaluation criterion shall be applicable for this tender.</p> <p><b><u>PRELIMINARY EVALUATION- Mandatory Documents:</u></b></p> <p>The following are <b>MANDATORY</b> requirements that <b>MUST</b> be submitted together with the tender document: -</p> <ul style="list-style-type: none"> <li>i) Certificate of Incorporation/Registration</li> <li>ii) Copy of Valid Tax Compliance Certificate (To be verified on the KRA TCC Checker)</li> <li>iii) Copy of Valid Single Business Permit (License/ Payment receipt)</li> <li>iv) Manufacturer's Authorization certificate or a letter authorizing the bidder to deal with the product(s) proposed for consideration in the format provided.</li> <li>v) Attach a <b>certified copy of recent CR 12 Form</b> issued within the last 12 Months and copies of identification documents (IDs or passports) of the owners/directors of the tenderer.</li> <li>vi) Form of Tender duly completed, signed and stamped by the Tenderer in the format provided.</li> <li>vii) Dully completed Confidential Business Questionnaire (must be duly filled and signed by the authorized signatory).</li> <li>viii) Provide copies of abridged version of audited financial statements for the last two years (2019 and 2018) certified by the Auditor and duly signed by the directors of the company.</li> <li>ix) The document should be legible and presentable. All pages of the bid document submitted <b>MUST</b> be sequentially serialized or paginated from 1<sup>st</sup> page to the last page.</li> <li>x) Self-declaration that the tenderer will not engage in any corrupt or fraudulent practice signed by the tenderer's authorized signatory using the prescribed form.</li> <li>xi) Bidder to highlight technical specification on datasheet and in the format provided.</li> <li>xii) Proposed Network Architecture /diagram of the proposed design (this will be affirmed with the winning bidder</li> </ul>
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	<p>after the award of the tender is done)</p> <p>Failure to submit any of the above-mentioned documentation; will lead to disqualification of the firm at the mandatory stage. The bidders that will meet all the mandatory requirements above will proceed to the technical evaluation stage.</p>															
2.22	<p><b><u>TECHNICAL EVALUATION</u></b></p> <p><b>(a) Detailed Technical Evaluation</b> This will be based on the technical proposal submitted in accordance to the forms provided and the following criteria shall be used: -</p> <table><tr><th>NO.</th><th>EVALUATION CRITERIA</th><th>MAXIMUM SCORE</th></tr><tr><td><b>A</b></td><td><b>TECHNICAL COMPLIANCE</b></td><td><b>40 Marks</b></td></tr><tr><td></td><td>Compliance with the technical specifications for Network Firewall as provided in Section 5.2 of the tender document. <b>Note: Bidders must provide valid and clear brochures/catalogues of the item they are proposing.</b></td><td></td></tr><tr><td><b>B</b></td><td><b>CAPACITY OF THE ORGANIZATION</b></td><td><b>40 Marks</b></td></tr><tr><td>1</td><td><ul style="list-style-type: none"><li>Bidders must provide names of firms/sites where they have supplied and installed Network firewall within the last 5 years. Bidders must further submit recommendation letters from the firms provided with the service under reference.</li><li>The list should detail the name of client, Project date, Item description, contract amount, client contact person along with contact details (email and phone number).</li><li>The evidence for this should be in the form of LPO or Contracts or Reference letters (each client = 5 marks up to a maximum of 8 clients).</li></ul></td><td></td></tr></table>	NO.	EVALUATION CRITERIA	MAXIMUM SCORE	<b>A</b>	<b>TECHNICAL COMPLIANCE</b>	<b>40 Marks</b>		Compliance with the technical specifications for Network Firewall as provided in Section 5.2 of the tender document. <b>Note: Bidders must provide valid and clear brochures/catalogues of the item they are proposing.</b>		<b>B</b>	<b>CAPACITY OF THE ORGANIZATION</b>	<b>40 Marks</b>	1	<ul style="list-style-type: none"><li>Bidders must provide names of firms/sites where they have supplied and installed Network firewall within the last 5 years. Bidders must further submit recommendation letters from the firms provided with the service under reference.</li><li>The list should detail the name of client, Project date, Item description, contract amount, client contact person along with contact details (email and phone number).</li><li>The evidence for this should be in the form of LPO or Contracts or Reference letters (each client = 5 marks up to a maximum of 8 clients).</li></ul>	
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<b>C</b>	<b>TECHNICAL CAPACITY OF KEY STAFF</b>	<b>13 Marks</b>
1	Project Manager ( <b>PMP or Prince 2 Certified</b> ) must have a bachelor's degree qualification and experience of at least 15 years in successful implementation and maintenance of IT related projects. <b>Must attach the CV and Certification</b> (4 marks)	
4	One CCNA or CCNP certified engineer with bachelor's degree + 5 years of experience. <b>Must attach CV and Certification</b> (3 marks)	
5	One Certified Network Security/CISSP certified Engineer with bachelor's degree + 5 years of experience. <b>Must attach CV and Certification</b> (3 marks)	
6	One Engineer with ITIL V3 Certification + bachelor's degree with 5 years' experience. <b>Must attach CV and Certification</b> (3 marks)	
<b>D</b>	<b>METHODOLOGY AND WORK PLAN</b>	<b>2 Marks</b>
1	Bidders are required to have a methodology and workplan for the implementation of their solution. Include a proposed network diagram solution and a brief Architectural Overview detailing all the infrastructure components and their integration – 2 Marks	
<b>E</b>	<b>TRAINING</b>	<b>2 Marks</b>
1	Detailed Onsite training plan for the key IRA staff for item being proposed Solution – 2 Marks	
<b>F</b>	<b>FINANCIAL CAPABILITY</b>	<b>3 Marks</b>
1	Liquidity (1.5 marks) and Profitability Ratio (1.5 marks) for the two years provided with audited accounts	
	<b>Total Marks</b>	<b>100 Marks</b>

**Note: Bidder MUST score minimum of 80% to proceed to financial evaluation**

	<p><b>(b) Financial Evaluation</b></p> <p>The bidders who will have scored a minimum of <b>80%</b> in the Technical evaluation will be considered for a financial evaluation. Bids that score less than 80% in the technical evaluation shall be treated as non-responsive and will not be evaluated further.</p>



## **SECTION III GENERAL CONDITIONS OF CONTRACT**

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## **SECTION III: GENERAL CONDITIONS OF CONTRACT**

### **3.1 Definitions**

In this contract the following terms shall be interpreted as indicated:

- a) "The contract" means the agreement entered into between the Procuring entity and the tenderer as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
- b) "The Contract Price" means the price payable to the tenderer under the Contract for the full and proper performance of its contractual obligations.
- c) "The services" means services to be provided by the contractor including materials and incidentals which the tenderer is required to provide to the Procuring entity under the Contract.
- d) "The Procuring entity" means the organization sourcing for the services under this Contract.
- e) "The contractor means the individual or firm providing the services under this Contract.
- f) "GCC" means general conditions of contract contained in this section
- g) "SCC" means the special conditions of contract
- h) "Day" means calendar day

### **3.2 Application**

These General Conditions shall apply to the extent that they are not superceded by provisions of other part of contract.

### **3.3 Standards**

- 3.3.1 The services provided under this Contract shall conform to the 7 standards mentioned in the Schedule of requirements

### **3.5 Patent Right's**

The tenderer shall indemnify the Procuring entity against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the services under the contract or any part thereof.

### **3.6 Performance Security**

Within twenty-eight (28) days of receipt of the notification of Contract award, the successful tenderer shall furnish to the Procuring entity the performance security where applicable in the amount specified in Special Conditions of Contract.

- 3.6.2 The proceeds of the performance security shall be payable to the Procuring entity as compensation for any loss resulting from the Tenderer's failure to complete its obligations under the Contract.
- 3.6.3 The performance security shall be denominated in the currency of the Contract or in a freely convertible currency acceptable to the Procuring entity and shall be in the form of:
  - a) Cash.
  - b) A bank guarantee.
  - c) Such insurance guarantee approved by the Authority.
  - d) Letter of credit.
- 3.6.4 The performance security will be discharged by the procuring entity and returned to the candidate not later than thirty (30) days following the date of completion of the tenderer's performance of obligations under the contract, including any warranty obligations under the contract.

### **3.7 Inspections and Tests**

- 3.7.1 The Procuring entity or its representative shall have the right to inspect and/or to test the services to confirm their conformity to the Contract specifications. The Procuring entity shall notify the tenderer in writing, in a timely manner, of the identity of any representatives retained for these purposes.
- 3.7.2 The inspections and tests may be conducted on the premises of the tenderer or its subcontractor(s). If conducted on the premises of the tenderer or its subcontractor(s), all reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors at no charge to the Procuring entity.
- 3.7.3 Should any inspected or tested services fail to conform to the Specifications, the Procuring entity may reject the services, and the tenderer shall either replace the rejected services or make alterations necessary to meet specification requirements free of cost to the Procuring entity.

3.7.4 Nothing in paragraph 3.7 shall in any way release the tenderer from any warranty or other obligations under this Contract.

### **3.8 Payment**

3.8.1 The method and conditions of payment to be made to the tenderer under this Contract shall be specified in SCC.

### **3.9 Prices**

Prices charged by the contractor for services performed under the Contract shall not, with the exception of any Price adjustments authorized in SCC, vary from the prices by the tenderer in its tender or in the procuring entity's request for tender validity extension as the case may be. No variation in or modification to the terms of the contract shall be made except by written amendment signed by the parties.

### **3.10 Assignment**

The tenderer shall not assign, in whole or in part, its obligations to perform under this contract, except with the procuring entity's prior written consent.

### **3.10 Termination for Default**

The Procuring entity may, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the tenderer, terminate this Contract in whole or in part:

- a) if the tenderer fails to provide any or all of the services within the period(s) specified in the Contract, or within any extension thereof granted by the Procuring entity.
- b) if the tenderer fails to perform any other obligation(s) under the Contract.
- c) if the tenderer, in the judgment of the Procuring entity has engaged in corrupt or fraudulent practices in competing for or in executing the Contract.

In the event the Procuring entity terminates the Contract in whole or in part, it may procure, upon such terms and in such manner as it deems appropriate, services similar to those undelivered, and the tenderer shall be liable to the Procuring entity for any excess costs for such similar services.

### **3.12 Termination of insolvency**

The procuring entity may at the anytime terminate the contract by giving written notice to the contractor if the contractor becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the contractor, provided that such termination will not produce or affect any right of action or remedy, which has accrued or will accrue thereafter to the procuring entity.

### **3.13 Termination for convenience**

- 3.13.1 The procuring entity by written notice sent to the contractor may terminate the contract in whole or in part, at any time for its convenience. The notice of termination shall specify that the termination is for the procuring entity convenience, the extent to which performance of the contractor of the contract is terminated and the date on which such termination becomes effective.
- 3.13.2 For the remaining part of the contract after termination the procuring entity may elect to cancel the services and pay to the contractor on agreed amount for partially completed services.

### **3.14 Resolution of disputes**

The procuring entity's and the contractor shall make every effort to resolve amicably by direct informal negotiations any disagreement or dispute arising between them under or in connection with the contract.

If after thirty (30) days from the commencement of such informal negotiations both parties have been unable to resolve amicably a contract dispute either party may require that the dispute be referred for resolution to the formal mechanisms specified in the SCC.

### **3.15 Governing Language**

The contract shall be written in the English language. All correspondence and other documents pertaining to the contract, which are exchanged by the parties, shall be written in the same language.

### **3.16 Force Majeure**

The contractor shall not be liable for forfeiture of its performance security, or termination for default if and to the extent that its delay in

performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.

### **3.17 Applicable Law.**

The contract shall be interpreted in accordance with the laws of Kenya unless otherwise specified in the SCC

### **3.18 Notices**

Any notices given by one party to the other pursuant to this contract shall be sent to the other party by post or by fax or E-mail and confirmed in writing to the other party's address specified in the SCC

A notice shall be effective when delivered or on the notices effective date, whichever is later.

#### **SECTION IV: SPECIAL CONDITIONS OF CONTRACT**

- 4.1 Special conditions of contract shall supplement the general conditions of contract, wherever there is a conflict between the GCC and the SCC, the provisions of the SCC herein shall prevail over those in the GCC.
- 4.2 Special conditions of contract with reference to the general conditions of contract.

<b>General conditions of contract reference</b>	<b>Special conditions of contract</b>
3.6	Performance security in the format provided in the standard document from a reputable bank in Kenya or Insurance Company equivalent to 10% of the total annual contract
3.8	Payment will be made as and when satisfactory service has been rendered
3.14	The dispute resolution will be referred to the Chartered Institute of Arbitrators.
3.18	10 <sup>th</sup> Floor Zep-Re Place, Longonot Road, Upperhill, P.O. Box 43505 – 00100 Nairobi, Kenya.

## **SECTION V – TECHNICAL SPECIFICATIONS**

### **5.1 General**

- 5.1.1 These specifications describe the requirements for goods. Tenderers are requested to submit with their offers the detailed specifications, drawings, catalogues, brochures, etc for the products they intend to supply where applicable.
- 5.1.2 Tenderers must indicate on the specifications sheets whether the equipment offered comply with each specified requirement.
- 5.1.3 All the dimensions and capacities of the equipment to be supplied shall not be less than those required in these specifications. Deviations from the basic requirements, if any shall be explained in detail in writing with the offer, with supporting data such as calculation sheets, etc. The procuring entity reserves the right to reject the products, if such deviations shall be found critical to the use and operation of the products.
- 5.1.4 The tenderers are requested to present information along with their offers as follows:
- (i) Shortest possible delivery period of each product
  - (ii) Information on proper representative and/or workshop for back-up service/repair and maintenance including their names and addresses.
  - (iii) Bidder must indicate the country of origin for the goods.



## 5.2 TECHNICAL SPECIFICATIONS FOR SUPPLY, INSTALLATION, TESTING AND COMMISSIONING OF REDUNDANT FIREWALL FOR DISASTER RECOVERY SITE

### NETWORK FIREWALL SPECIFICATIONS

Firewall (Quantity 1)			
Component	Specification required including applicable standards	Description of specifications – indicate page number and section where the specific item is addressed	Complied Yes/No
<b>General Features</b>	Must support a minimum of 8 x 1 GE SFP Slots		
	Must support a minimum of 8 x 1 GE RJ45 interfaces		
	Must support a minimum of 2 x 10 GE SFP interfaces		
	Must support at least 7.5 Million Maximum Concurrent Sessions		
	Must support at least 280,000 New Sessions/Second		
	Must support at least 34 Gbps of firewall throughput		
	Must support at least 7 Gbps Enterprise/Production IPS Throughput		
	Must support redundant power supplies		
	Must support at least 5 Gbps SSL Inspection Throughput		
	Must support at least 4.7 Gbps Enterprise/Production Threat Protection Throughput		
	Must support at least 19 Gbps IPSec VPN throughput		
	Must support at least 10 virtual firewall licenses		
	Must support at least 8,000 firewall policies		
	Must be supplied with at least 10000 SSL VPN licenses		
	Must have the following licenses included Application Control, IPS, AV, Mobile Security, DNS Filtering, Web Filtering and Sandbox		
<b>Stateful Firewall Features</b>	The Firewall Must be ICSA Labs certified for Enterprise Firewall or EAL 4 certified, if not the same model		
	It Must be possible to operate the firewall in “bridge mode” or “transparent mode” apart from the standard NAT mode		
	The Firewall must provide NAT functionality, including PAT.		
	Must support “Policy-based NAT”		
	The Firewall Must provide advanced NAT capabilities, supporting NAT Traversal for services like SIP/H.323 /SCCP		
	Firewall Must support Voice based protocols like H.323, SIP, SCCP, MGCP etc and RTP Pinholing.		

	The Firewall Must support User-Group based Authentication (Identity based Firewalling) & Scheduling		
	IPv6 support for both NAT and Transparent Mode		
<b>VPN Features</b>	The VPN Must be integrated with firewall and Must be ICSA Labs certified for both IPSec and SSL-TLS		
	Must support the following protocols: -		
	• DES & 3DES		
	• MD5, SHA-1 & the more secure SHA-256 authentication		
	• Diffie-Hellman Group 1, Group 2, Group 5 & the more secure Group 14.		
	• Internet Key Exchange (IKE) v1 as well as IKE v2 algorithm		
	• The new encryption standard AES 128, 192 & 256 (Advanced Encryption Standard)		
	Must support Hub and Spoke VPN topology , Must also support PPTP and L2TP over IPSec VPN protocols.		
	IPSec NAT Traversal & Dead Peer Detection Must be supported		
	IPSec VPN Must support XAuth over RADIUS and RSA SecurID or similar product.		
	Must have integrated SSL VPN with no user license slab restriction. Please specify if the product does not follow the required licensing policy		
	Must support SSL Two-factor Authentication with Digital Certificates		
<b>High Availability Features</b>	Must support Single Sign-On Bookmarks for SSL Web VPN.		
	Must support NAT within IPSec/SSL VPN tunnels		
	Must support Windows, Linux and MAC OS for SSL-VPN (Must have always-on clients for these OS apart from browser-based access)		
<b>Management Features</b>	The device must support Active-Active as well as Active-Passive redundancy.		
	The Firewall must support stateful failover for both Firewall and VPN sessions.		
	The HA Architecture Must have the ability for Device Failure Detection and Notification as well as Link Status Monitor		
	Must support VRRP and Link Failure Control		
	The device must support Web UI (HTTP/HTTPS) and CLI (Telnet / SSH) based Management		

	Must have configurable option to define remote access to the Firewall on any interface and restrict the same to a specific IP/Subnet (i.e. Trusted Hosts for Management)		
	There must be a means of connecting directly to the firewall through a console connection (RJ45 or DB9)		
	The device Must have SNMPv2c and SNMPv3 support (for sending alerts to NMS in case of threats and system failures).		
	Provision to generate automatic notification of events via mails / syslog		
<b>Intrusion Prevention Features</b>	Must have integrated Network Intrusion Prevention System (NIPS) and Must be ICSA Labs certified.		
	Must have a built-in Signature and Anomaly based IPS engine on the same unit		
	Must have protection for 3000+ signatures		
	Able to prevent denial of service and Distributed Denial of Service attacks.		
	Must be able to exclude certain hosts from scanning of particular signatures		
	Supports CVE-cross referencing of threats where applicable.		
	Must provide the facility to configure Profile based sensors (Client/Server) for ease of deployment		
	Must support granular tuning with option to configure Overrides for individual signatures.		
	Supports automatic Attack database updates directly over the internet. (i.e. no dependency on any intermediate device)		
	Supports attack recognition inside IPv6 encapsulated packets.		
	Supports user-defined signatures (i.e. Custom Signatures) with		
	Regular Expressions.		
	Must perform Traffic Shaping of popular P2P applications like KaZaa, Gnutella, BitTorrent, WinNY, eDonkey etc		
	Must control popular IM/P2P applications regardless of port/protocol like Yahoo, MSN, Skype, AOL, ICQ etc		
<b>AntiMalware Features</b>	The appliance Must facilitate embedded anti virus support which is ICSA Labs certified		
	Must include Antispyware and Worm Prevention		
	Must have option to schedule automatic updates of the new virus pattern.		

	Gateway AV Must be supported for real-time detection of viruses and malicious code for HTTP, HTTPS, FTP, SMTP, SMTPS, POP3 and IMAP, NNTP and IM		
	Must have configurable policy options to select what traffic to scan for viruses		
	Must have an ability of Antivirus scanning for IPv6 traffic		
<b>Sandboxing Features</b>	The solution Must be tightly integrated with the cloud threat mitigation in order to make the protection more effective and updated so as to minimize the occurrence of false positives.		
	The solution Must have multi-layer of detection process with the malicious code emulation and execution in the VM environment.		
	The solution Must be able to inspect the web session to detect and notify the malicious web activity including malicious file downloads through the web/internet.		
	The solution Must be able to store payload and artifacts of the detected threats for further analysis and incident time lines that is with the third party as well.		
	The solution Must be part of an integrated model therefore it Must interact with other security network element in order to give full proof detection and correction model rather than having a point product.		
	The solution must be able to detect and report malware by using multiple client environments (operating systems with multiple service pack levels) supporting both x64 and x86 architectures.		
	The solution Must have ability to block all outbound call- back communication initiated by the internal clients (infected)		
<b>Web Filtering Features</b>	The appliance Must facilitate embedded Web Content Filtering feature		
	Web content filtering solution Must work independently without the need to integrate with External proxy server.		
	Must have facility to block URL' based on categories. Must support HTTP and HTTPS based traffic.		
	URL database Must have more than 2 billion URLs under 70+ categories.		
	Must be able to block different categories/sites based on User Authentication.		
	Must have configurable parameters to block/allow unrated sites. Must have option to locally rate sites.		

	Must have configurable options to allow/deny access to web sites in case if the URL rating service is unavailable		
	Must have options to customize the “Blocked Webpage Message” information displayed to end users		
<b>Traffic Optimization Features</b>	Must support WAN load balancing (weighted) algorithms by volume, sessions, source-destination IP, Source IP, and spillover		
	Must support multi-path intelligence using rules defined by:		
	Source address and/or user group		
	Destination address and/or a selection of over 3,000 applications		
	Path selection using particular link quality criteria or SLAs defined		
	Must support traffic shaping and QoS per policy or applications: Shared policy shaping, per-IP shaping, maximum and guaranteed bandwidth, maximum concurrent connections per IP, traffic prioritization, Type of Service (TOS), and Differentiated Services (DiffServ) support		
	Must support at least CIFS, FTP, HTTP(S), MAPI and TCP WAN optimization protocols		
	Must support multiple WAN optimization sessions on the same tunnel, Must support zero-touch deployment		
<b>Additional Requirements</b>	The solution must be appliance based and Must facilitate multi-application environment.		
	The bidder must provide evidence of the latest NSS Labs NGFW, SSL/TLS and DCIPS security and performance test recommendations		
	The platform must use a security-hardened, purpose-built operating system, and Must support the deployment option in NGFW mode.		
	The platform must be a leader in the Gartner Magic Quadrant for Network Firewalls		
	The platform Must use hardware acceleration to optimize the packet, encryption/decryption and application level content processing.		
	Licensing: Must be per device license for unlimited users for Firewall and other features. There Must not have any user/IP/host based licenses .		
	The solution must support Virtualization (i.e. Virtual Systems / Virtual Domains).		

	Must provide integrations to different security sensors and tools together to collect, coordinate, and respond to malicious behavior anywhere it occurs on your network in real time including 3rd party security products		
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**SECTION VI       -       SCHEDULE OF REQUIREMENTS**

<b>Number</b>	<b>Description</b>	<b>Quantity</b>	<b>Delivery schedule (shipment)</b> <i>(To be delivered and installed within the agreed time period in the contract after the date of contract signing)</i>
	All requirements as indicated in section 5.2	As stated in section 5.2	

## SECTION VII - STANDARD FORMS

### Notes on the sample Forms

1. **Form of Tender** - The form of tender must be completed by the tenderer and submitted with the tender documents. It must also be duly signed by duly authorized representatives of the tenderer.
2. **Price Schedule form** - The form of tender must be completed by the tenderer and submitted with the tender documents. It must also be duly signed by duly authorized representative(s) of the tenderer.
3. **Contract Form** - The Contract Form shall not be completed by the tenderer at the time of submitting the tender. The Contract Form shall be completed after contract award and should incorporate the accepted contract price.
4. **Confidential Business Questionnaire Form** - This form must be completed by the tenderer and submitted with the tender documents.
5. **Self- Declaration Form** - This form must be completed by the tenderer and submitted with the tender documents.
6. **Tender Security Form** - When required by the tender documents the tender shall provide the tender security either in the form included herein or in another format acceptable to the procuring entity.
7. **Performance Security Form** - The performance security form should not be completed by the tenderers at the time of tender preparation. Only the successful tenderer will be required to provide performance security in the form provided herein or in any other form acceptable to the procuring entity.
8. **Bank Guarantee for Advance Payment Form** - When Advance payment is requested for by the successful bidder and agreed by the procuring entity, this form must be completed fully and duly signed by the authorized officials of the bank.
9. **Team Composition and Task Assignments** This form must be completed by the tenderer and submitted with the tender documents and signed as required.
10. **CV's for Managerial and key technical staff form** This form must be completed by the tenderer and submitted with the tender documents and signed as required.
11. **Clients Reference form** This form must be completed by the tenderer and submitted with the tender documents and signed as required.
12. **Manufacturers Authorization Form**
13. **Letter of Notification of Award**



## 1. FORM OF TENDER

Date\_\_\_\_\_

Tender No.\_\_\_\_\_

To.....

.....

[Name and address of procuring entity]

Gentlemen and/or Ladies:

1. Having examined the tender documents including Addenda Nos. *[insert numbers]*, the of which is hereby duly acknowledged, we, the undersigned, offer to provide. *[description of services]* in conformity with the said tender documents for the sum of ..... *[total tender amount in words and figures]* or such other sums as may be ascertained in accordance with the Schedule of Prices attached herewith and made part of this Tender.
2. We undertake, if our Tender is accepted, to provide the services in accordance with the services schedule specified in the Schedule of Requirements.
3. If our Tender is accepted, we will obtain the tender guarantee in a sum equivalent to \_\_\_\_ percent of the Contract Price for the due performance of the Contract, in the form prescribed by (Procuring entity).
4. We agree to abide by this Tender for a period of *[number]* days from the date fixed for tender opening of the Instructions to tenderers, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.
5. Until a formal Contract is prepared and executed, this Tender, together with your written acceptance thereof and your notification of award, shall constitute a binding Contract between us.

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 2020

*[signature]* .....*In the capacity of*

Duly authorized to sign tender for and on behalf of \_\_\_\_\_

Name of signatory: .....

In the capacity of:.....

Authorized Signature:.....

Company Rubber Stamp/ .....

## 2. -PRICE SCHEDULE FOR SERVICES

Name of tenderer \_\_\_\_\_ Tender Number \_\_\_\_\_

Page \_\_\_\_\_ of \_\_\_\_\_

S/N o	ITEM DESCRIPTION	UNIT	QTY	UNIT COST	TOTAL COST
1.	Supply, Installation, Testing and Commissioning of Redundant Firewall for the Disaster Recovery Site as per the specifications.	Lot	1		
	<b>SUB-TOTAL COST</b>				
	<b>ADD 14% V.A.T.</b>				
	<b>GRAND TOTAL COST</b>				

We undertake, if our tender is accepted, to render the services in accordance with the schedule rates specified herein above.

Name of the Firm: .....

Name of signatory: .....

In the capacity of:.....

Authorized Signature:.....

Date:.....

Company Rubber Stamp/Seal.....

### 3. CONTRACT FORM

THIS AGREEMENT made the \_\_\_\_ day of \_\_\_\_ 20\_\_\_\_ between.....[name of procurement entity] of .....[country of Procurement entity](hereinafter called “the Procuring entity”) of the one part and .....[name of tenderer] of .....[city and country of tenderer](hereinafter called “the tenderer”) of the other part.

WHEREAS the procuring entity invited tenders for certain materials and spares. Viz.....[brief description of materials and spares] and has accepted a tender by the tenderer for the supply of those materials and spares in the sum of .....[contract price in words and figures]

#### **NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:**

1. In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract referred to.
2. The following documents shall be deemed to form and be read and construed as part of this Agreement, viz.:
  - a) the Tender Form and the Price Schedule submitted by the tenderer;
  - b) the Schedule of Requirements;
  - c) the Technical Specifications;
  - d) the General Conditions of Contract;
  - e) the Special Conditions of Contract; and
  - f) the Procuring entity’s Notification of Award.
3. In consideration of the payments to be made by the Procuring entity to the tenderer as hereinafter mentioned, the tenderer hereby covenants with the Procuring entity to provide the materials and spares and to remedy defects therein in conformity in all respects with the provisions of the Contract
4. The Procuring entity hereby covenants to pay the tenderer in consideration of the provision of the materials and spares and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the contract at the times and in the manner prescribed by the contract.

IN WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance with their respective laws the day and year first above written.

Signed, sealed, delivered by \_\_\_\_\_ the \_\_\_\_\_ (for the Procuring entity)  
Signed, sealed, delivered by \_\_\_\_\_ the \_\_\_\_\_ (for the tenderer) in the  
presence of \_\_\_\_\_.

#### 4. CONFIDENTIAL BUSINESS QUESTIONNAIRE

You are requested to give the particulars indicated in Part 1 and either Part 2 (a), 2(b) or 2(c) whichever applied to your type of business.

You are advised that it is a serious offence to give false information on this form.

##### Part 1 General

Business Name .....  
 Location of Business Premises .....  
 Plot No, .....Street/Road .....  
 Postal address .....Code.....City/Town.....  
 Tel No. ....Website.....:  
 Email ..... Website:.....  
 Nature of Business .....  
 Registration Certificate No. ....  
 Maximum value of business which you can handle at any one time – Kshs.  
 Name of your bankers .....  
 Branch.....

	Part 2 (a) – Sole Proprietor Your name in full.....Age..... Nationality.....Country of Origin..... Citizenship details .....																				
	Part 2 (b) – Partnership Given details of partners as follows <table border="1"> <thead> <tr> <th>Name</th><th>Nationality</th><th>Citizenship details</th><th>Shares</th></tr> </thead> <tbody> <tr> <td>1. ....</td><td>.....</td><td>.....</td><td>.....</td></tr> <tr> <td>2. ....</td><td>.....</td><td>.....</td><td>.....</td></tr> <tr> <td>3. ....</td><td>.....</td><td>.....</td><td>.....</td></tr> <tr> <td>4. ....</td><td>.....</td><td>.....</td><td>.....</td></tr> </tbody> </table>	Name	Nationality	Citizenship details	Shares	1. ....	.....	.....	.....	2. ....	.....	.....	.....	3. ....	.....	.....	.....	4. ....	.....	.....	.....
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1. ....	.....	.....	.....																		
2. ....	.....	.....	.....																		
3. ....	.....	.....	.....																		
4. ....	.....	.....	.....																		
	Part 2 (c) – Registered Company Private or Public State the nominal and issued capital of company Nominal Kshs. Issued Kshs. Given details of all directors as follows <table border="1"> <thead> <tr> <th>Name</th><th>Nationality</th><th>Citizenship details</th><th>Shares</th></tr> </thead> <tbody> <tr> <td>1. ....</td><td>.....</td><td>.....</td><td>.....</td></tr> <tr> <td>2. ....</td><td>.....</td><td>.....</td><td>.....</td></tr> <tr> <td>3. ....</td><td>.....</td><td>.....</td><td>.....</td></tr> </tbody> </table>	Name	Nationality	Citizenship details	Shares	1. ....	.....	.....	.....	2. ....	.....	.....	.....	3. ....	.....	.....	.....				
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1. ....	.....	.....	.....																		
2. ....	.....	.....	.....																		
3. ....	.....	.....	.....																		
	Date.....Signature of Candidate.....																				

## 5. SELF DECLARATION FORM

### REPUBLIC OF KENYA

#### SELF DECLARATION THAT THE PERSON/TENDERER WILL NOT ENGAGE IN ANY CORRUPT OR FRAUDULENT PRACTICE

I, ..... of P.O. Box ..... being a resident of..... in the Republic of ..... do hereby make a statement as follows: -

**A. THAT** I am the Chief Executive/Managing Director/Principal Officer/ Director of ..... (*insert name of the Company*) who is a Bidder in respect of Tender No. ....  
For..... (*insert tender title/ description*) for ..... (*insert name of the Procuring entity*) and duly authorized and competent to make this statement.

**B. THAT** the aforesaid Bidder, its servants and/or agents /subcontractors will not engage in any corrupt or fraudulent practice and has not been requested to pay any inducement to any member of the Board, Management, Staff and/or employees and/or agents of .....(*insert name of the Procuring entity*) which is the procuring entity.

**C. THAT** the aforesaid Bidder, its servants and/or agents /subcontractors have not offered any inducement to any member of the Board, Management, Staff and/or employees and/or agents of ..... (*name of the procuring entity*)

**D. THAT** the aforesaid Bidder will not engage /has not engaged in any corrosive practice with other bidders participating in the subject tender.

**E. THAT** what is deponed to hereinabove is true to the best of my knowledge information and belief.

Name: .....

Title:.....

Signature:.....

Date:.....

Bidder's Official Stamp:

## 6. TENDER SECURITY FORM

Whereas .....[name of the tenderer]

(hereinafter called "the tenderer")has submitted its tender dated.....[date of submission of tender ] for the provision of .....[name and/or description of the services] (hereinafter called "the Tenderer").....

KNOW ALL PEOPLE by these presents that WE.....Of.....having registered office at [name of procuring entity](hereinafter called "the Bank")are bound unto.....

[name of procuring entity] (hereinafter called "the procuring entity") in the sum of .....for which payment well and truly to be made to the said Procuring entity, the Bank binds itself, its successors, and assigns by these presents. Sealed with the Common Seal of the said Bank this\_\_\_\_\_ day of 20\_\_\_\_\_.

THE CONDITIONS of this obligation are: 1. If the tenderer withdraws its Tender during the period of tender validity specified by the tenderer on the Tender Form; or 2. If the tenderer, having been notified of the acceptance of its Tender by the Procuring entity during the period of tender validity:

- a) fails or refuses to execute the Contract Form, if required; or
- b) fails or refuses to furnish the performance security, in accordance with the instructions to tenderers;

we undertake to pay to the Procuring entity up to the above amount upon receipt of its first written demand, without the Procuring entity having to substantiate its demand, provided that in its demand the Procuring entity will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions. This guarantee will remain in force up to and including thirty (30) days after the period of tender validity, and any demand in respect thereof should reach the Bank not later than the above date.

---

[signature of the bank]

## 7. PERFORMANCE SECURITY FORM

To: .....

[name of the Procuring entity]

WHEREAS.....[name of tenderer]

(hereinafter called "the tenderer") has undertaken, in pursuance of Contract

No. \_\_\_\_\_ [reference number of the contract] dated

\_\_\_\_\_ 20\_\_\_\_ to

supply.....

[Description services](Hereinafter called "the contract")

AND WHEREAS it has been stipulated by you in the said Contract that the tenderer shall furnish you with a bank guarantee by a reputable bank for the sum specified therein as security for compliance with the Tenderer's performance obligations in accordance with the Contract.

AND WHEREAS we have agreed to give the tenderer a guarantee:

THEREFORE WE hereby affirm that we are Guarantors and responsible to you, on behalf of the tenderer, up to a total of .....[amount of the guarantee in words and figures], and we undertake to pay you, upon your first written demand declaring the tenderer to be in default under the Contract and without cavil or argument, any sum or sums within the limits of ..... [Amount of guarantee] as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.

This guarantee is valid until the \_\_\_\_ day \_\_\_\_\_ of 2020.

\_\_\_\_\_  
*Signature and seal of the Guarantors*

\_\_\_\_\_  
*[name of bank or financial institution]*

\_\_\_\_\_  
*[address]*

\_\_\_\_\_  
*[date]*

## 8. BANK GUARANTEE FOR ADVANCE PAYMENT

To.....

[name of tender].....

Gentlemen and/or Ladies:

In accordance with the payment provision included in the special conditions of contract, which amends the general conditions of contract to provide for advance payment,.....

[name and address of tenderer][hereinafter called “the tenderer”] shall deposit with the Procuring entity a bank guarantee to guarantee its proper and faithful performance under the said clause of the contract in an amount of

.....[amount  
of guarantee in figures and words]. We, the  
.....

[bank or financial institution], as instructed by the tenderer, agree unconditionally and irrevocably to guarantee as primary obligator and not as surety merely, the payment to the Procuring entity on its first demand without whatsoever right of objection on our part and without its first claim to the tenderer, in the amount not exceeding

*[amount of guarantee in figures and words].*

We further agree that no change or addition to or other modification of the terms of the Contract to be performed thereunder or of any of the Contract documents which may be made between the Procuring entity and the tenderer, shall in any way release us from any liability under this guarantee, and we hereby waive notice of any such change, addition, or modification.

This guarantee shall remain valid and in full effect from the date of the advance payment received by the tenderer under the Contract until *[date]*.

Yours truly,

Signature and seal of the Guarantors \_\_\_\_\_  
*[name of bank or financial institution]*

\_\_\_\_\_  
*[address]*

\_\_\_\_\_  
*[date]*



**9. TEAM COMPOSITION AND TASK ASSIGNMENTS**

<b>Name</b>	<b>Position</b>	<b>Task</b>

Name of Signatory: .....

In the capacity of:.....

Authorized Signature:.....

Company Rubber Stamp.....

## 10. CV'S FOR KEY MANAGERIAL AND TECHNICAL STAFF FORM

Attach the CV fitting in with the requirements of staff in the format below. The CV must be signed personally by staff member and authorized representative of the firm

Proposed position: .....

Name of Firm: .....

Name of Staff: .....

Profession: .....

Date of Birth: .....

Years with Firm: ..... Nationality: .....

Membership in Professional Societies: .....

Detailed tasks assigned: .....

### **Key Qualifications:**

*(Give an outline of staff member's experience and training most pertinent to tasks on assignment. Describe degree of responsibility held by staff member on relevant previous assignments and give dates and locations).*

.....

### **Education:**

*(Summarize college/university and other specialized education of staff member, giving names of schools, dates attended and degrees obtained).*

.....

### **Employment Record:**

*(Starting with present position, list in reverse order every employment held. List all positions held by staff member since graduation, giving dates, names of employing organizations, titles of positions held, and locations of assignments).*

.....

### **Certification:**

I, the undersigned, certify that these data correctly describes me, my qualifications and my experience.

.....Date: .....  
(Signature of staff member)

..... Date: .....  
(Signature of authorized representative of the firm)

## 11. CLIENTS REFERENCE FORM

Using the format below, provide information of each item required in the project under consideration that is relevant to works for which your firm was legally contracted/implemented in the last three years. Indicate the details for companies in the private/public sector where you have undertaken/are undertaking in the following format.

NO.	NAME OF CLIENT	CONTRACT PERIOD	TELEPHONE	DATE OF CONTRACT	CONTRACT VALUE
1					
2					
3					
4					
5					

Name of Signatory: .....

In the capacity of:.....

Authorized Signature:.....

Company Rubber Stamp.....

NB: The Authority reserves the right to ask for confidential recommendations from the above clients.

## 12. MANUFACTURER'S AUTHORIZATION FORM

To **[name of the Procuring entity]** .....

WHEREAS .....[ name of the manufacturer] who are established and reputable manufacturers of ..... [name and/or description of the goods] having factories at ..... [address of factory] do hereby authorize ..... [name and address of Agent] to submit a tender, and subsequently negotiate and sign the Contract with you against tender No. .... [reference of the Tender] for the above goods manufactured by us.

We hereby extend our full guarantee and warranty as per the General Conditions of Contract for the goods offered for supply by the above firm against this Invitation for Tenders.

[signature for and on behalf of manufacturer]

**Note:** This letter of authority should be on the letterhead of the Manufacturer and should be signed by Chief Executive Officer or an Authorized person.

**13. LETTER OF NOTIFICATION OF AWARD**

Address of Procuring Entity

\_\_\_\_\_  
\_\_\_\_\_

To: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

RE: Tender No. \_\_\_\_\_

Tender Name \_\_\_\_\_

This is to notify that the contract/s stated below under the above mentioned tender have been awarded to you.

\_\_\_\_\_  
\_\_\_\_\_

1. Please acknowledge receipt of this letter of notification signifying your acceptance.
2. The contract/contracts shall be signed by the parties within 30 days of the date of this letter but not earlier than 14 days from the date of the letter.
3. You may contact the officer(s) whose particulars appear below on the subject matter of this letter of notification of award.

*(FULL PARTICULARS)* \_\_\_\_\_  
\_\_\_\_\_

SIGNED FOR ACCOUNTING OFFICER

**FORM RB 1**

**REPUBLIC OF KENYA**

**PUBLIC PROCUREMENT ADMINISTRATIVE REVIEW BOARD**

APPLICATION NO.....OF.....20.....

BETWEEN

.....APPLICANT

AND

.....RESPONDENT (*Procuring Entity*)

Request for review of the decision of the..... (*Name of the Procuring Entity*) of .....dated the...day of .....20.....in the matter of Tender No.....of .....20...

**REQUEST FOR REVIEW**

I/We.....,the above named Applicant(s), of address: Physical address.....Fax No.....Tel. No.....Email ....., hereby request the Public Procurement Administrative Review Board to review the whole/part of the above mentioned decision on the following grounds , namely:-1.

2.

etc.

By this memorandum, the Applicant requests the Board for an order/orders that: -

1.

2.

etc

SIGNED .....(Applicant)

Dated on.....day of ...../...20...

---

**FOR OFFICIAL USE ONLY**

Lodged with the Secretary Public Procurement Administrative Review Board on ..... day of .....20.....

**SIGNED**

**Board Secretary**