

INSURANCE REGULATORY AUTHORITY

TENDER NO. IRA/204/2020 - 2021

SALE OF ASSORTED MOTOR VEHICLES "SOLD AS IS BASIS"

10TH FLOOR, ZEP-RE PLACE, LONGONOT ROAD, UPPERHILL P.O BOX 43505-00100 NAIROBI, KENYA

E-mail: procurement@ira.go.ke Web site https://www.ira.go.ke

17th MAY 2021

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TENDER DOCUMENTS FOR DISPOSAL

(1) NAME AND CONTACT ADDRESSES OF PROCURING ENTITY

Insurance Regulatory Authority, 10th Floor, Zep-Re Place, Longonot Road, Upper Hill, P.O. Box 43505 – 00100, NAIROBI, KENYA

(2) Invitation to Tender (ITT) No.: IRA/204/2020-2021

- (3) Tenderer's Name: Sale of Motor vehicles
- (4) Tender Closing date and time: 25th May, 2021 at 10:00 am.

INVITATION TO TENDER

PROCURING ENTITY: INSURANCE REGULATORY AUTHORITY (IRA)

CONTRACT NAME AND DESCRIPTION: IRA-204-2020 – 2021 Sale of Motor Vehicles

1. **INSURANCE REGULATORY AUTHORITY** now invites sealed tenders from eligible candidates to purchase the following *assorted motor vehicles*

S No.	VEHICLE	MAKE/ TYPE	Year of Make	Tender Deposit	Estimated Value Kes
I.	KBL 267G	Toyota Hiace/ Mini Bus	2010	50,000.00	1,000,000.00
II.	KBT 609N	Renault Fluence/ Saloon	2012	50,000.00	500,000.00
III.	KBT 527N	Renault Fluence/ Saloon	2012	50,000.00	1,000,000.00

Interested eligible candidates may obtain further information at the address provided below. Items will be sold as they are, without any encumbrances.

Interested tenderers may inspect the goods to be sold during office hours: - 0900 to 1500 hour at the address given below.

Interested parties may obtain further information and inspect the Tender documents upon payment of nonrefundable fee of Kshs. 1,000.00 on 6th Floor, Zep-Re Place, Longonot Road, Upper Hill or the same can be by downloaded free of charge from websites <u>www.ira.go.ke</u> or <u>www.tenders.go.ke</u>.

Tenderers will be required to pay in advance **refundable deposit** as indicated in the Appendix to Instructions to tenderers.

Completed tenders must be delivered to the address below and be deposited in the Tender Box situated at Insurance Regulatory Authority, Zep-Re Place, Ground floor, Longonot Road, Upper Hill, Nairobi or be addressed to: -

Chief Executive Officer (CEO),

Insurance Regulatory Authority,

10th Floor, Zep-Re Place, Longonot Road, Upper Hill,

P.O. Box 43505 – 00100,

NAIROBI, KENYA

Email: procurement@ira.go.ke/ fchelimo@ira.go.ke.

so as to be received on or before 25th May, 2021 at 10:00 a.m. Bulky tenders which will not fit in the tender box shall be delivered and registered at the office of the Manager, Procurement situated on 10th floor Zep-Re Place.

Prices quoted should be net, must be in Kenya Shillings and shall remain valid for the period 90 days from the closing date of the tender.

Tenders will be opened immediately thereafter in the presence of the bidders or their representatives who choose to attend at 10th Floor, Training Room, Zep-Re Place on 19th May, 2021 at 10:00 a.m. while observing Covid-19 prevention protocol as provided by the Ministry of Health.

Late bids shall be rejected.

IRA is a Corruption free organization. Any corruption attempt, pressure, or influence should be reported to the

C.E.O. on the address provided in clause 6 or e-mail ethics@ira.go.ke

FELIX K. CHELIMO MANAGER, PROCUREMENT FOR: COMMISIONER OF INSURANCE/CHIEF EXECUTIVE OFFICER INSURANCE REGULATORY AUTHORITY

SECTION I - INSTRUCTIONS TO TENDERERS

1 Eligible Tenderers

- 1.1 This Invitation for Tenders is open to all tenderers eligible as described in the Appendix to instructions to tenderers.
- 1.2 Tenderers shall be under a declaration of in eligibility for corrupt or fraudulent practices
- 1.3 The Procuring Entity's employees, committee members, board members and their Spouses, Child, Parent, Brothers or Sister. Child, Parent, Brother or Sister of a Spouse are not eligible to participate in the tender unless where specifically allowed under section 131 of the Act.
- 1.4 A Kenyan tenderer shall provide evidence of having fulfilled his/her tax obligations by producing a valid tax compliance certificate or tax exemption certificate issued by the Kenya Revenue Authority.

2. Cost of Tendering

- 2.1 The tenderer shall bear all costs associated with the preparation and submission of its tender, and the Procuring Entity, will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the tendering process.
- 2.2 The Procuring Entity shall allow the tenderer to review the tender document and the goods to be sold free of charge before tendering.

3. The Tender Document

- 3.1 The tender document comprises the documents listed below and any addenda issued in accordance with clause 2.5 of these instructions to tenderers.
 - i) Invitation to tender,
 - ii) Instructions to tenderers,
 - iii) Schedule of items and prices,
 - iv) Conditions of Tender,
 - v) Form of tender,
 - vi) Confidential Business Questionnaire Form,
 - vii) Tender Commitment Declaration Form.
- 2.1 The tenderer is expected to examine all instructions, forms, terms and specifications in the tender documents. Failure to meet all the requirements of the tender will beat the tenderer's risk and may result in the rejection of its tender.

4 Clarification of Documents

- 4.1 A prospective tenderer requiring any clarification of the tender document may notify the Procuring Entity in writing or by post at the entity's address indicated in the Invitation for tenders. The Procuring Entity will respond in writing to any request for clarification of the tender documents, which it receives not later than thirty (30) days prior to the deadline for the submission of tenders, prescribed by the Procuring Entity. Written copies of the Procuring entities response (including an explanation of the query but without identifying the source of inquiry) will be sent to all prospective tenderers that have received the tender document.
- 4.2 Clarification of tenders shall be requested by the tenderer to be received by the Procuring Entity not later than 7 days prior to the deadline for submission of tenders.
- 4.3 The Procuring Entity shall reply to any clarifications sought by the tenderer within 3 days of receiving the request to enable the tenderer to make timely submission of its tender.

5 Amendment of Documents

- 5.1 At any time prior to the deadline for submission of tenders, the Procuring Entity, may for any reasons, whether at its own initiative or in response to a clarification requested by a prospective tenderer, modify the tender documents by amendment
- 5.2 All prospective candidates that have received the tender documents will be notified of the amendment in writing or by post and will be binding on them.
- 5.3 In order to allow prospective tenderers reasonable time in which to take the amendment in to account in preparing their tenders, the Procuring Entity, at its discretion, may extend the deadline for the submission of tenders.

6 Tender Prices and Currencies

- 6.1 The tenderer shall indicate on the appropriate Price Schedule the unit prices and total tender price of the item sit proposes to purchase under the contract.
- 6.2 Prices quoted by the tenderer shall be fixed during the tender validity period and not subject to variation on any account. A tender submitted with an adjustable price quotation will be treated as non- responsive and will be rejected.
- 6.3 The Price quoted shall be in Kenya Shillings.

7 Tender deposit

- 7.1 The tenderer shall put a deposit for every item tendered for in the amount indicated in the schedule of items and prices, to the Bank account indicated in Section III Schedule of Items and Prices
- 7.2 Failure to put the required deposit for any item tendered for will lead to disqualification of the tender for the item.
- 7.3 Unsuccessful Tenderer's tender deposit will be discharged or returned as promptly as possible but not later than Seven (7) days after the expiration of the period of tender validity prescribed by the Procuring Entity.
- 7.4 The successful Tenderer's tender deposit will be credited to his tender price so that it forms part of the amount of the tender and the tender will be required to pay the tender priceless the deposit security.
- 7.5 The tender deposit shall be forfeited:
 - a) If a tenderer withdraws its tender during the period of tender validity specified by the Procuring Entity.
 - b) In the case of a successful tenderer, if the tenderer fails to pay the balance of the tender price.

8 Validity of Tenders

- 8.1 Tenders shall remain valid for 60 days or as specified in the appendix to instruction to tenderers after date of tender opening prescribed by the Procuring Entity, pursuant to paragraph 2.10. Tender valid for a shorter period shall be rejected by the Procuring Entity as non-responsive.
- 8.2 In exceptional circumstances, the Procuring Entity may solicit the Tenderer's consent to an extension of the period of validity. The request and the responses there to shall be made in writing. The tender deposit provided under paragraph 2.7 shall also be suitably extended. A tenderer may refuse the request without forfeiting its tender deposit. A tenderer granting the request will not be required nor permitted to modify its tender.

9. Viewing of Tender Items

9.1 Prospective tenders are advised to view the items to be sold before tendering. This will enable them to arrive at the most reasonable and competitive tenders. Tenders are based on "AS WHERE IT IS AND THE CONDITION IT IS IN" and the conditions of the items are not guaranteed or warranted by the seller.

10. Sealing and Marking of Tenders

- 10.1 The Tenderer shall deliver the Tender in a single, sealed envelope bearing the name and Reference number of the Tender, addressed to the Procuring Entity and a warning not to open before the time and date for Tender opening date. Within the single outer envelope, the Tenderer shall place another sealed envelope containing the list of and prices of the items tendered for and addressed as follows.
 - a) Bear the name and address (including telephone number and email) of the Tenderer;
 - b) Bear the name and Reference number of the Tender;
 - c) Bear the name and address of the Procuring Entity; and
 - d) Attach a payment slip or certified banking details from a bank, warranting the deposit payment made for the items tender for.
- 10.2 If all envelopes are not sealed and marked as required, the *Procuring Entity* will assume no responsibility for the misplacement or premature opening of the Tender, or failure to contact the tenderer in case of advise on the status of the tender or refund of deposit. Tenders that are misplaced or opened prematurely will not be accepted.

Deadline for Submission of Tenders

Tenders must be received by the Procuring Entity at the address specified not later than 25th May 2021 at 10:00 a.m. The Procuring Entity may, at its discretion, extend this deadline for the submission of tenders by amending the tender documents in accordance with paragraph 2.5.in which case all rights and obligations of the Procuring Entityandtendererspreviouslysubjecttothedeadlinewillthereafterbesubjecttothedeadlineasextended.

12. Modification of tenders

- 12.1The tenderer may modify or withdraw its tender after the tender's submission, provided that written notice of the modification, including substitution or withdrawal of the tenders, is received by the Procuring Entity prior to the deadline prescribed for submission of tenders.
 - 12.2 The Tenderer's modification or withdrawal notice shall be prepared, sealed, marked, and dispatched in accordance with the provisions of paragraph 2.9.1. A withdrawal notice may also be sent by fax or email but followed by a signed confirmation copy, post marked not later than the deadline for submission of tenders.
- 12.2 No tender may be modified after the deadline for submission of tenders

13 Withdrawals and tenders

13.1 No tender may be withdrawn in the interval between the deadline for submission of tenders and the expiration of the period of tender validity specified by the tenderer. Withdrawal of a tender during this interval may result in the tenderer's forfeiture of its tender deposit, pursuant to paragraph 2.7.5

14 Opening of Tenders

- 14.1 The Procuring Entity will open all tenders in the presence of tenderers' representatives who choose to attend at **25th May, 2021 at 10:00a.m**10th Floor, Training Room, Zep-Re Place while observing Covid-19 prevention protocol as provided by the Ministry of Health. The tenderers or representatives who are present shall sign a register evidencing their attendance.
- 14.2 The tenderers' names, tender modifications or withdrawals, tender prices, and the presence or absence of requisite tender deposit and such other details as the Procuring Entity, at its discretion, may consider appropriate, will be announced at the opening.

14.3The Procuring Entity will prepare minutes of the tender opening.

15 Clarification of tenders

- 15.1 To assist in the examination, evaluation and comparison of tenders the Procuring Entity may, at its discretion, ask the tenderer for a clarification of its tender. The request for clarification and the response shall be in writing, and no change in the prices or substance of the tender shall be sought, offered, or permitted.
- 15.3Any effort by the tenderer to influence the Procuring Entity in the Procuring Entity's tender evaluation, tender comparison or contract award decisions may result in the rejection of the tenderers' tender.

16 Evaluation and Comparison of Tenders

- 16.1 The Procuring Entity will examine the tenders to determine whether they are complete, whether the tenderer has fulfilled the eligibility criteria, whether any computation errors have been made, whether required deposits have been furnished, whether documents have been properly signed and whether the tenders are generally in order. After examination a tender that will be determined to be substantially non- responsive, will be rejected by the Procuring Entity.
- 16.2 Provided that the Tender is substantially responsive, the Procuring Entity shall handle errors on the following basis:
 - a) Any error detected if considered a major deviation that affects the substance of the tender, shall lead to disqualification of the tender as non-responsive.
 - b) Any errors in the submitted tender arising from a miscalculation of unit price, quantity, subtotal and total bid price shall be considered as a major deviation that affects the substance of the tender and shall lead to disqualification of the tender as non-responsive .and
 - c) If there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail.
- 16.3 The Procuring Entity will evaluate and compare the tenders, which have been determined to be substantially responsive.
- 16.4 The tender evaluation committee shall evaluate the tender within 30 days of the validity period from the date of opening the tender.

17 Award Criteria

17.1 The Procuring Entity will award the contract to the successful tenderer(s) whose tender has been determined to be substantially responsive and has been determined to <u>be the highest tendered price</u>, subject to the reserve price.

18 Notification of Intention to enter into a Contract/Notification of Award

- 18.3Prior to the expiration of the period of tender validity, the Procuring Entity will notify the successful tenderer in writing that its tender has been accepted.
- 18.4 Simultaneously the other tenderers shall be notified that their tenders have been unsuccessful.

18 Canvassing/Contacting the Procuring Entity

- 18.1No tenderer shall contact the Procuring Entity on any matter relating to its tender, from the time of the tender opening to the time the contract is awarded.
- 18.2Any effort by a tenderer to influence the Procuring Entity in its decisions on tender evaluation, tender comparison, or contract award may result in the rejection of the tenderer's tender.

SECTION II - SCHEDULE OF ITEMS AND PRICES

Notes on schedule of Items and Prices

- 1. The Procuring Entity will prepare the schedule of items being sold, marking each item with a unique number. Where items are to be sold as a lot, the lots must be clearly indicated in the schedule.
- 2. The schedule of items and prices will include a column for the deposit to be paid by the tenderer for the item and lot. The deposit amount should be indicated by the Procuring Entity.
- 3. The tenderer shall complete the tender by preparing and completing the Table below, indicating the items tendered for and the prices offered and striking out those not tendered for. The Procuring Entity will complete columns 1-4 and 7 and the Tenderer will complete columns 5 and 6, and sign as indicated below.

	TENDER No. IRA-204- 2020 – 2021 Sale of Motor Vehicles					
S No.	Description	MAKE/ TYPE	Year of	Unit Price	Required	
			Make	Kes	Deposit Kes	
i.	KBL 267G	Toyota Hiace/ Mini Bus ;Rating	2010		50,000.00	
		2494cc in mobile condition			,	
ii.	KBT 609N	Renault Fluence/ Saloon; Rating	2012		50,000.00	
		1598cc in mobile condition			ŕ	
iii.	KBT 527N	Renault Fluence/ Saloon; Rating	2012		50,000.00	
		1598cc in mobile condition				

SCHEDULE OF ITEMS AND PRICES

The Deposit(s) have been made to the Account as detailed below:

Name of Account Holder: Insurance Regulatory Authority

Name of the Bank: National Bank Building

Branch Name: Harambee Avenue_City Nairobi

Account Number: 01003006688400

Name of Tenderer_____

Name of Authorized official

Signature

Date

SECTION III - CONDITIONS OF TENDER

- 1.1 A tenderer may tender for each item or each lot and may tender for as many items or lots as s(he) wishes.
- 1.2 A tenderer will pay a deposit in advance before the closing date of the tender for each item or lot tendered for as indicated in the schedule of items and prices.
- 1.3 Tenderers who will be awarded offer for the motor vehicle(s) will be required to pay for the items after 14 days and not later than 21 days. Failure to which the contract award will be cancelled and the deposit forfeited. If there is an administrative review, the review procedures shall be followed.
- 1.4 Tenderers who will not be awarded contracts will be refunded the deposits within fourteen (14) days after notification of the communication of the contract awards.
- 1.5 Tenderers will be required to collect the items they have paid for within fourteen (14) days after making the payment, failure to which storage charges will be charged as indicated in the appendix to Conditions of Tender.

APPENDIX TO CONDITION OF TENDER

The following information for sale of boarded stores and equipment shall complement, supplement, or amend, the provisions of the conditions of the tender. Whenever there is a conflict between the provisions of the conditions of tender and the provisions of the appendix, the provisions of the appendix herein shall prevail over those of the conditions of tender.

Conditions of tender reference	Particulars of the appendix to Conditions of tender
1.5	Tenderers will be required to collect the item paid for within fourteen (14) days after making the payment failure to which storage charges of Kshs. 500.00 per day shall be charged.
	It shall be the responsibility of the Tenderer to pay the transfer fees and all other charges as levied by the National Transport & Safety Authority.

SECTION IV - STANDARD FORMS

Note on Standard Forms

The form of tender, the confidential business questionnaire form and the tender deposit commitment declaration form must be completed by the tenderers and returned with the tender. Failure to complete any of these forms will lead to the disqualification of the tenderer.

1. Form of Tender

Date:	•••••			
-------	-------	--	--	--

Tender No.....

То:

[name and address of Procuring Entity]

Gentlemen and/or Ladies:

- 2. We undertake, if our Tender is accepted, to pay for and collect the items in accordance with the requirements of the tender.
- 3. We agree to adhere by the tender price for a period of....[*number*] days from the date fixed for tender opening of the Instructions to tenderers, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.
- 4. We understand that you are not bound to accept the highest or any tender that you may receive.

SCHEDULE OF ITEMS AND PRICES

1	2	3	4	5	6	7
ItemNo.	DescriptionofItem	Unitof Issue	TotalQuantity Quantity	Unitprice	TotalTender Price	RequiredDeposit
1		10040				
2						
3						
4						
5						
Dated this		da	y of		20	
[signature] [in the capacity of]						

Duly authorized to sign tender for and on behalf of ______

Confidential Business Questionnaire Form

You are requested to give the particulars indicated in Part 1 and either Part 2(a), 2(b) or 2(c) whichever applies to your type of business.

You are advised that it is a serious offence to give false information on this form.

You are requested to give the particulars indicated in Part 1 and either Part 2(a), 2(b) or 2(c) whichever applies to your type of business.

You are advised that it is a serious offence to give false information on this form

Part 1 – General

Business					
Name					
LocationofbusinessPremis	ses			Plot	
	Street/Road				Tel
No	Nature				of
business			Current	Trade	License
No	Expiring date				
Maximum value of busine	ess which you can handle at any	v one time K	Lenya		
shillings	(in words)		-		
	·····				
-					

Part 2 (a) – Sole Proprietor or Individual

Your Name in full	\ge
Nationality Country of origin	
Citizenship details (ID and or Passport Number)	
Nameand ignature	

Part 2 (b) Partnership

Given details of partners as follows:

Name 1.	Nationality	Citizenship Details	Shares
2.			
3.			
[Name, Designation and Name	Signature of Tenders Representa	tive in the Company]	
Designation			
Signature and Company Seal.	stamp or		

Part 2 (c) - Registered Company (Private or Public)

Given details of all directors a Name 1.	as follows: Nationality	Citizenship Details	Shares
2.			
3.			
4.			
5.			
ETC.			

Name	Designation	and Signature	of Tenders	Representative	in the	Companyl
Livanic,	Designation	and Signature	or renders	Representative		Company

Name Designation Signature and Company stamp or Seal..... Date

6. Tender deposit commitment Declaration Form

Tender No.(as per tender documents)

As indicated in the schedule of items and prices, we do confirm that we have put deposits for the items tendered for as supported by the attached copies of receipts as follows: -

ITEMNo.oror LotNo.	Item Description	Deposit Kshs.	Receipt No. and Date
1			
2			
3			
4			
5			

Authorizing Official

(Name)

Designation _____

(signature)

(Date)

SELF-DECLARATION FORMS

FORM SD1

SELF DECLARATION THAT THE PERSON/TENDERER IS NOT DEBARRED IN THE MATTER OF THE PUBLIC PROCUREMENT AND ASSET DISPOSAL ACT 2015.

- 2. THAT the aforesaid Bidder, its Directors and subcontractors have not been debarred from participating in procurement proceeding under Part IV of the Act.
- 3. THAT what is deponed to here in above is true to the best of my knowledge, information and belief.

(Title)	(Signature)	(Date)

Bidder Official Stamp

FORM SD2

SELF-DECLARATION THAT THE PERSON/TENDERER WILL NOT ENGAGE IN ANY CORRUPT OR FRAUDULENT PRACTICE.

I, of P. O. Box being a resident of...... in the Republic of do hereby make a statement as follows: -

1. THAT I am the Chief Executive/Managing Director/Principal Officer/Director

.....(insert tender title/description) for.....(insert name of the *Procuring entity*) and duly authorized and competent to make this statement.

- THAT the aforesaid Bidder, its servants and/or agents/subcontractors will not engage in any corrupt or fraudulent practice and has not been requested to pay any inducement to any member of the Board, Management, Staff and/or employees and/or agents of...... (insert name of the Procuring entity) which is the procuring entity.
- 4. THAT the aforesaid Bidder will not engage/has not engaged in any corrosive practice with other bidders participating in the subject tender
- 5. THAT what is deponed to here in above is true to the best of my knowledge information and belief.

Bidder's Official Stamp

for

DECLARATION AND COMMITMENT TO THE CODE OF ETHICS

I do here by commit to abide by the provisions of the Code of Ethics for persons participating in Public Procurement and Asset Disposal.

Name of Authorized
signatory
Sign
Position
Office address
Name of the Firm/Company
Date
(Company Seal/ Rubber Stamp where applicable)
Witness

Name..... Sign..... Date....

LETTER OF NOTIFICATION OF AWARD



DATE:_____

Please acknowledge receipt of this letter of notification by signing the attached copy and returning it to us within 14 days of the issue of the notification to signify your acceptance of this award. Your signing the attached copy will constitute a contract between us and yourselves for sale of the said items.

On signature of the copy of the letter of notification, you are required to pay the balance of the tender price within 14 days and collect the items.

In connection with this award, you may contact the Officer(s) whose particulars appear below on the subject matter of this letter of notification of award.

OFFERED ITEMS AND PRICES

		4	5	6
1	2	Total Quantity	Unit price	Offered Price
Item	Description of Item			
No.				
1				
2				
3				
4				
TOTAL	PRICE OF ALL ITEMS			

Authorized Signature:

.....

Name and Title of Signatory: Mr. Felix Chelimo; Manager, Procurement

Name of Procuring Entity: Insurance Regulatory Authority (IRA)

COPY OF THE LETTER OF NOTIFICATION OF AWARD



Date.....

To: [name and address of the Purchaser]

This is to notify you that your Tender dated.....for the purchase of the items and at prices listed on the table below is hereby accepted by......(nameofProcuringEntity).

Please acknowledge receipt of this letter of notification by signing the attached copy and returning it to us within 14 days

of the issue of the notification to signify your acceptance of this award. Your signing the attached copy will constitute a contract between us and yourselves for sale of the said items.

On signature of the copy of the letter of notification, you are required to pay the balance of the tender price within 14 days and collect the items.

In connection with this award, you may contact the Officer(s) whose particulars appear below on the subject matter of this letter of notification of award.

OFFERED ITEMS AND PRICES

1	2	4	5	6
ItemNo.	DescriptionofItem	TotalQuantity	Unitprice	OfferedPrice
1				
2				
3				
TOTAL PRICE OF ALL ITEMS				XXXXX

Authorized Signature: Name and Title of Signatory: Name of Procuring Entity:

Officer(s) to be contacted

Name of Officer
Postal Address
Telephone Number
email Address
Physical Address (City, Street, Building, Floor number and room number)

SIGNED BY THE PURCHASER

I/we, the undersigned accept the award and will execute the sale of the items as per conditions of the award. We understand that the award will remain cancelled and no deposits will be refunded if we do not:

- a) Return this letter signed within 14 days; or
- b) Pay the balance of the tender amount within fourteen (14) days after notification of the award.

We further understand that if we do not collect the items we have paid for within fourteen (14) days after making the payment, you charge storage charges at rates to be determined by yourselves.

Name of Purchaser

Authorized Signature:

Date

Name and Title of Signatory