

REGISTRATION OF CONSULTANTS FOR PROVISION OF INVESTIGATION SERVICES UNDER SECTION 9 OF THE INSURANCE ACT FOR THE FINANCIAL YEARS 2024/2025 AND 2025/2026

TENDER NO: IRA/273/2023-2024

CLOSING DATE: 16<sup>TH</sup> JULY 2024 AT 11:00AM

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### **REGISTRATION OF CONSULTANTS**

The Insurance Regulatory Authority (IRA) is a statutory government agency established under the Insurance Act CAP 487 of the Laws of Kenya to regulate, supervise and promote the development of the insurance industry. IRA intends to register consultants for provision of investigation services under Section 9 of the Insurance Act, 2006 for the financial years 2024/2025 and 2025/2026.

Interested and eligible consultants are invited to apply for registration for Consultants for Provision of Investigation Services under Section 9 of the Insurance Act, 2006

Interested bidders may view and download the above registration documents from IRA website (www.ira.go.ke) or Public Procurement Information Portal (www.tenders.go.ke) or at IRA Supply Chain Management Office on 10<sup>th</sup> Floor, Zep-Re Place, Longonot Road, Upperhill, Nairobi. Interested and eligible applicants are required to download the registration documents from the website free of charge.

Completed registration application shall be sealed in a plain envelope, clearly marked:

"REGISTRATION OF CONSULTANTS FOR PROVISION OF INVESTIGATION SERVICES UNDER SECTION 9 OF THE INSURANCE ACT 2006 FOR THE PERIOD 2024/2025 AND 2025/2026"

The envelope should be addressed to: -

Chief Executive Officer
Insurance Regulatory Authority
10<sup>th</sup> Floor, Zep-Re Place, Longonot Road, Upperhill
P.O. Box 43505-00100
NAIROBI.

Telephone +254-20-4996000 E: mail: procurement@ira.go.ke Website: http//www.ira.go.ke

Completed documents shall be deposited in the Tender box located at the reception area on 10<sup>th</sup> Floor, Zep-Re Place, Longonot Road, Upperhill, Nairobi, so as to be received on or before on Tuesday 16<sup>th</sup> July 2024 at 11:00am

## COMMISSIONER OF INSURANCE & CHIEF EXECUTIVE OFFICER

#### **GENERAL INSTRUCTIONS**

- 1) You are requested to provide particulars as indicated in part II, III, IV, V, VI of this form as accurately as possible and where space provided is not sufficient, please use a separate sheet of paper and attach to this form.
- 2) IRA attaches great importance to correct information given. If the information given is found to be incorrect in any respect, the applicant shall be rendered ineligible for registration.
- 3) IRA reserves the right to visit and inspect business premises of all the applicants to verify information provided.
- 4) All the information provided would be treated as confidential.
- 5) This Registration Document is eligible for one Item Ref No. which should be clearly written at the top of the application form.
- 6) Your registration documents should legibly be filled or typed and submitted, **properly bound** or (book/spiral/velo), **filled** and **page numbered**. IRA shall not be responsible for Loss of documents not bound (loose).

#### 1. REGISTRATION INSTRUCTIONS

#### 1.1 Introduction

The Insurance Regulatory Authority (IRA) would like to invite interested candidates who must qualify by meeting the set criteria as provided by the IRA to perform the contract of provision of services to IRA.

# 1.2 Registration Objective

The main objective is to provide services to IRA on **as and when** required during the stated period.

# 1.3 Invitation of Registration

Registered suppliers should submit their registration documents under the respective Laws of Kenya to The Chief Executive Officer IRA, so that they may be registered for submission of tenders. Bids will be submitted in complete lots singly or in combination. The prospective suppliers are required to supply mandatory information for Registration.

## 1.4 Experience

Prospective suppliers and contractors must have carried out successful supply and delivery of similar items/services to Government/Corporation/institutions of similar size. Potential suppliers/contractors must demonstrate the willingness and commitment to meet the Registration criteria.

## 1.5 Registration Document

This document includes questionnaire forms and documents required of prospective suppliers.

**1.6** In order to be considered for Registration, prospective suppliers must submit all the information herein requested.

## 1.7 Distribution of Registration Documents

A copy of the completed Registration data and other requested information shall be submitted to reach:

The Chief Executive Officer,

Insurance Regulatory Authority,

10<sup>th</sup> Floor Zep-Re Place, Longonot Road, Upperhill

P.O. Box 43505 – 00100,

## NAIROBI, KENYA.

Tel: +254 - 20- 4996000

Email: procurement@ira.go.ke

Website: http//www.ira.go.ke

## 1.8 Questions Arising from Documents

Questions that may arise from the Registration documents should be directed to the following address:

Senior Manager, Supply Chain Management

Insurance Regulatory Authority,

P.O. Box 43505 – 00100,

#### NAIROBI.

Email: procurement@ira.go.ke

# 1.9 Additional Information

Insurance Regulatory Authority reserves the right to request submission of additional information from prospective bidders.

**1.10** Tenders will be made available only to those bidders whose qualifications will be successful at the registration process.

#### 2. BRIEF CONTRACT REGULATIONS/GUIDELINES

# 2.1 Taxes on Imported Materials

The Supplier shall pay custom duty, VAT and all other taxes as required by the law. The firms should also have Electronic Tax Register Machines.

#### 2.2 Contract Price

The contract shall be of unit price type or cumulative of computed unit price and quantities required. Quantities may increase or decrease as determined by demand on the authority of the Chief Executive Officer in accordance with the tender requirements. Prices quoted should be inclusive of all delivery charges.

# 2.3 Payments

All local purchase shall be on credit of thirty (30) days or as may be stipulated in the Contract Agreement.

#### 3. REGISTRATION DATA INSTRUCTIONS

# 3.1 Registration data forms

The attached questionnaire forms described as part II, III, IV, V, VI, VII, are to be completed by prospective suppliers/contractors who wish to be registered for submission of tender for the specific tender.

**3.1.1** The registered application forms which are not filled out completely and submitted in the prescribed manner will not be considered. All the documents that form part of the proposal must be written in English and indelible ink or typed out using a computer and printed.

## 3.2 Qualification

**3.2.1** It is understood and agreed that the Registration data on prospective bidders is to be used by Insurance Regulatory Authority in determining, according to its sole judgment and discretion, the qualifications of prospective bidders to perform in respect to each tender item/category as described by the client.

**3.2.2** Prospective bidders will not be considered qualified unless in the judgment of Insurance Regulatory Authority they possess capability, experience, qualified personnel available and suitability of equipment and net current assets or working capital sufficient to satisfactorily execute the contract for goods/services.

## 3.3 Essential Criteria for Registration

- **3.3.1** (a) Experience: Prospective bidders shall have experience in the provision of services. Consultants shall be required to have professional indemnity cover with reputable insurance Company.
  - (b) Prospective supplier requires special experience and capability to organize provision of services at short notice.
  - (c) IRA reserves to request for additional qualification information as the tender/quotation stage to suit particular procurement.

#### 3.3.2 Personnel

The Suppliers /Consultants shall provide pertinent information to demonstrate that they have qualified staff to carry out the assignment. CVs' of the key personnel for individual or group to execute the contract must be indicated in part VIII.

#### 3.3.5 Past Performance

Past performance will be given due consideration in registering bidders. Letter of reference from past customers should be included in part V.

#### 3.4 Statement

Application must include a sworn statement on part VII by the Tenderer ensuring the accuracy of the information given.

## 3.5 Withdrawal of Registration.

Should a condition arise between the time the firm is registered to bid and the bid opening date which could substantially change the performance and qualification of the bidder or the ability to perform such as but not limited to bankruptcy, change in ownership or new commitments, the IRA reserves the right to reject the tender from such a bidder even though they have been initially registered.

- **3.6** The firm must have a fixed Business Premise and must be registered in Kenya, with certificate of Registration or Incorporation copies of which must be attached.
- **3.6.1** The firm must show proof that it has paid all its statutory obligations and have Valid Tax Compliance Certificate from the Kenya Revenue Authority (KRA).

## 3.6 Invitation to Tender.

The successful firms that will be registered with the Authority will be issued with tender/RFP/Quotation documents and all firms invited are expected to quote. Those wishing not to participate are required to indicate reasons for non-participation on the tender/quotation form/email failing which the firm may be deleted from IRA panel of suppliers.

All invitation to tender documents will be sent by email. All suppliers **MUST have a valid email address and telephone contact.** Any change in address must be communicated to the Authority in writing.

## 4. REGISTRATION EVALUATION CRITERIA

# a) PRELIMINARY EVALUATION (MANDATORY REQUIREMENTS)

S/No.	Documents Required	Status
1	Copy of Certificate of Registration/Incorporation	Mandatory
2	Copy of Valid Tax Compliance Certificate from Kenya Revenue Authority – to be confirmed for KRA portal	Mandatory
3	A Copy of CR 12 for limited companies or IDs of partnerships/sole proprietorship	Mandatory
4	Letters of recommendation from two (2) clients	Mandatory
5	Audited accounts for the last three years (2023, 2022 & 2021)	Mandatory

Ι'n	surance Regulate	ory Authority	
	6	Detailed CV of the managing partner of the firm	Mandatory
	7	List of at least three technical staff and their qualifications	Mandatory
	8	Letter of Good Standing for the Managing Partner from ICPAK or any other recognized professional body	Mandatory
	9	Company Profile with details of the core business including investigation services	Mandatory
	10	Properly bound document/well-presented document. All pages of the tender document should be serialized/numbered in the format 1,2,3,n	Mandatory

The suppliers must qualify at preliminary evaluation stage to progress to detailed evaluation stage.

# b) <u>DETAILED EVALUATION</u>

S/No	Requirements (submit evidence)	PART No.	PASS/FAIL
1	Registration Documentation	I	
2	Supplier Registration Data	II	
3	Financial Position	III	
4	Key personnel	V	
5	Past Performance & Experience	VI	
6	Business Probity and Litigation	VII	
7	Sworn Statement	VIII	
	PASS/FAIL		

#### PART I: REGISTRATION DOCUMENTATION

Firms must provide (attach) copies of the following as applicable: -

- 1. Copies of Certificate of Incorporation/Partnership deed/Business registration
- 2. Valid Tax Compliance Certificate from Kenya Revenue Authority
- 3. Copies of PIN Certificate of firm/company/individual
- 4. Copies of Identity Cards/Valid Passports for all Directors/owners/partners.

  The same shall be clear and photocopied both sides for IDs
- 5. Copies of relevant registration certificates/permits/licenses specific to your line of business from applicable bodies' e.g. ICPAK
- 6. Current letters of recommendation from two (2) organizations served (provide at least two).
- 7. Copies of current practicing Certificates for all professionals where applicable from relevant/applicable bodies.
- 8. Where registration for service provision is mandatory, the firm must attach evidence of valid registration certificate with relevant Professional bodies/Authorities.
- 9. CVs for Key Personnel for Consultancy Services
- 10. Evidence of physical registered office –Attach utility bill e.g. Electricity/water bill etc. or tenancy agreements
- 11. Where applicable, certificate of registration for Access to Government Procurement Opportunities (AGPO).

# PART II:

# 1. SUPPLIER REGISTRATION DATA

A.	Business Name
	Pin No.
(Att	ach copy registration certificate)
В.	Address
	P.O. BoxPostal Code
	City/Town
	Telephone Nos
	Mobile Nos
	Email Address:
	Website address (If any)
C.	Physical Address
	Business Location
	Name of building
	Plot No
	Road/Street Name
	Floor No.
	Room No
	2. COMPANY DETAILS
	Sole Proprietor
Yo	ur name in full
_	e
	tionality
	untry of origin
*C:	itizenship details

B Partne	rship		
Given deta	ails of partners as follows:		
Name	Nationality	Citizenship Details	Shares
•••••			• • • • • • • • • • • • • • • • • • • •
•••••			•••••
•••••	•••••		• • • • • • • • • • • • • • • • • • • •
•••••		•••••	•••••
C Regist	ered Company:		
Private or	Public		•••••
	nominal and issued capita		
Nomi	nal Kshs		
Issue	d Kshs		
Given deta	ails of all directors as follov	vs:-	
Name	Nationality	Citizenship Details	Shares
1			
			•••••
2			•••••
3			•••••
•••••			•••••
4			• • • • • • • • • • • • • • • • • • • •
•••••			•••••
*I	f Kenya Citizen, indicate u	nder "Citizenship Details" wh	ether by
Bi	rth, Naturalization or Regi	stration	
egistratio	n with Registrar of Comp	anies	
1)		Registration No	
,		-8	
(Atta	ch copy/copies of registr	ation certificate)	

	2)	Registration with any other bodies/authority relevant to your line
		of business e.g. AAK, MISK, CCK, LSK, EPRA, ACPAK, ACPSK,
		ISPAK, ICPAK etc.
		Date of Registration
		Registration No
		Present Category
3.	TRA	DE LICENCES
Singl	e Busi	ness Permit held – County Government
1)	Licen	ce No
	Expir	y Date
	Licen	sed for
Curr	ent Tra	de Licence – Ministry/Statutory Commissions/Regulatory
Auth	orities	etc
1)	Licen	ce No
	Expir	y Date
2)	Licen	ce No
	Expir	y Date
3)	Licen	ce No
	Expir	y Date
		(Attach copy/copies of registration certificate)

# 4. NATURE OF BUSINESS

**A.** Please list the services you provide specific to item Ref. No, Item Description applied for:

B.	For Contractors, state your area of specialization specific to item Ref. No,
Item	Description applied for: -
1)	
2)	
3)	
PAR'1	TIII: FINANCIAL POSITION / INVESTMENT
A.	Company's Capital
	1) Authorised Shares Ksh
	2) Issued Shares Ksh.
В.	Partnership & Sole Proprietorship:
	Total Investment: Kshs.
	NB: Provide and attach certified audited financial statements for the previous (latest) three years as proof of ability to execute the items applied for.
C.	Maximum value of business which you can handle at any time
D.	State terms of payment in preference order i)
	ii)
	iii)
	: IRA prefers payment to be made within 30 days after delivery of s/s/services.

# **PART V: KEY PERSONNEL**

a)	Name of Chief Executive Officer/Principal Officer/Managing Partner/ Managing Director/Executive Director
b)	How many staff does your organization have?
c)	Indicate the number in each category:
	(i) Technical (Permanent Temporary)
	(ii) Semi skilled Support Temporary)
d)	Please describe generally the experience and expertise your organization posses that will generally enable you to effectively and efficiently undertake the Consultancy services that you are applying for as required by IRA.
	• Attach CV's of key professional/technical personnel in the following format.
	Name
	Age
	1. Undergraduate
	2. Postgraduate
	3. Diploma
	4. High
	School
	5. Professional qualification
	(Attach Certificates if any)
	Length of service with the firm
	Position held

# PART VI: PAST PERFORMANCE\_& EXPERIENCE

a. Please provide at least two (2) major services/projects/assignments you have undertaken relevant to the job you are applying registration performed over the last three (3) years:

1.	Na	ime of 1 <sup>st</sup> Client
	i)	Name of Client
	ii)	Address of Client
	iii)	Name of Contact Person at the client
	iv)	Telephone Contact
	v)	Value of Contract
	vi)	Duration of Contract (date)
	vii)	Signature
	viii)	Date
2.	Na	ime of 2 <sup>nd</sup> Client
	i)	Name of Client
	ii)	Address of Client
	iii)	Name of Contact Person at the client
	iv)	Telephone Contact
	v)	Value of Contract
	vi)	Duration of Contract (date)
	vii)	Signature
	viii)	Date

Company Stamp

3.	N	ame of 3 <sup>rd</sup> Client
	i)	Name of Client
	ii)	Address of Client
	iii)	Name of Contact Person at the client
	iv)	Telephone Contact
	v)	Value of Contract
	vi)	Duration of Contract (date)
	vii)	Signature
	viii)	Date
4.	N	ame of 4 <sup>th</sup> Client
╼.		
	i)	Name of Client
	ii)	Address of Client
	iii)	Name of Contact Person at the client
	iv)	Telephone Contact
	v)	Value of Contract
	vi)	Duration of Contract (date)
	ix)	Signature
	vii)	Date
	_	
	Com	pany Stamp

# b. Business References

Attach at **least two (2) current letters of recommendation** from reputable organizations that you have supplied similar services for the last five years.

i)	Name and address of your Bankers
ii)	Have you ever had an order/contract issued and cancelled in whole or
	part by IRA? Yes/No
	If yes give reasons for cancellation
iii	Have you ever been issued with a tender/quotation document by IRA and
	you failed respond/submit? Yes/No
	If yes give reasons for not submitting:
iv	Do you have any objection in IRA obtaining a confidential financial report
	from your
	bankers?
v)	Has your company ever been involved in litigation/arbitration with
	clients/consultants?
	If yes, give details
•••••	

# PART VII: BUSINESS PROBITY AND LITIGATION HISTORY

Please confirm whether any of the following criteria applies to your organization: Note that failure to disclose information relevant to this section may result in your exclusion as a potential IRA supplier.

No.	PARTICULARS	RESPONSE
1	Is the organization bankrupt or	
	being wound up, having its affairs	
	administered by the court, or have	
	entered into an arrangement with	
	creditors, suspended business	
	activities or any analogous situation	
	arising from similar proceedings in	
	Kenya or the country in which it is	
	established?	
2	Please provide a statement of any	
	material pending or threatened	
	litigation or other legal proceedings	
	where the claim is of a value in	
	excess of Kshs 500,000/=	
3	Has any partner, director or	
	shareholder been the subject of	
	corruption or fraud investigations by	
	the police, Ethics & Anti-Corruption	
	Commission or similar authority in	
	the country in which your	
	organization is established?	
4	Has the organization not fulfilled	
	obligations relating to the payment	
	of any statutory deductions or	

	contributions including income tax	
	as required under Kenyan law?	
5	Please state if any Director / Partner	
	and / or Company Secretary of the	
	Organization has a close relative who	
	is employed by IRA and who is in a	
	position to influence the award of	
	any supply. For purpose of	
	Registration process close relative	
	refers to parents, siblings spouse or	
	children	

#### PART VIII: SWORN STATEMENT

I declare that to the best of my knowledge the answers submitted in this registration questionnaire (and any supporting documentation) are correct. I understand that any misrepresentation will render my organization ineligible to participate in any future business activities with Insurance Regulatory Authority.

Having studied the Registration information for the above provision of services applied for I hereby state:

1. The information and answers furnished in this Registration questionnaire form (and any supporting documentation) are correct to the best of our knowledge and I understand that any misrepresentation will render my organization ineligible to participate in any future business activities with Insurance Regulatory Authority.

- 2. That in case of being registered we acknowledge that this grants us the right to participate in due time in the submission of a tender or quotation on the basis of provisions in the tender or quotation documents to follow.
- 3. We enclose all the required documents and information required for the Registration evaluation.
- 4. We will not engage in corrupt practices with the Authority/Members of Staff.
- 5. We have not been debarred from participating in Public Procurement Proceedings.

	FORM COMPLETED BY
Name:	
Designation:	
Signature:	
Date:	
Company Rubber Stamp /Seal	

(Full name and designation of the person signing and affix Rubber stamp/seal)